



May 20, 2022

BSE Limited

Department of Corporate Services,
Phiroze Jeejeebhoy Towers,
Dalal Street, Fort,
Mumbai – 400 001

National Stock Exchange of India Limited

The Listing Department,
Exchange Plaza,
Bandra Kurla Complex,
Mumbai – 400 051

Scrip Code: 543396

Symbol: PAYTM

Sub.: Outcome of Board Meeting - Financial Results for the quarter and year ended March 31, 2022

Dear Sir / Madam,

In continuation to our earlier letter dated May 12, 2022 and in terms of regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations"), the Board of Directors of the Company at their meeting held today i.e. May 20, 2022 have, *inter-alia*, considered and approved the audited standalone & consolidated financial results ("Financial Results") of the Company for the quarter and year ended March 31, 2022.

In compliance with regulation 30 of the Listing Regulations, we are enclosing herewith following for the quarter and year ended March 31, 2022:

- Earnings Release
- Financial Results
- Audit Reports

We would like to state that Price Waterhouse Chartered Accountants LLP, statutory auditors of the Company have issued audit reports with unmodified opinion on the Financial Results.

The Board meeting commenced at 8:25 p.m. (IST) and concluded at 9:30 p.m. (IST).

This disclosure will also be hosted on the Company's website viz. www.paytm.com.

Request you to kindly take the same on record.

Thanking you

Yours Sincerely,
For **One 97 Communications Limited**

Amit Khera
Company Secretary & Compliance Officer



Earnings Release

Quarter ending Mar'22

Paytm

20 May 2022

Key Metrics for the quarter ending March 2022 (Q4 FY 2022)

Revenue from Operations

Strong year-on-year growth across the board. Main drivers were increase in merchant payments processed through MDR bearing instruments (Paytm Wallet, Paytm bank account, cards, etc) and disbursements of loans through our partners on Paytm platform.

₹1,541 Cr

▲ 89% Y-o-Y

Contribution profit

Contribution profit (defined as Revenue from operations less direct costs) **improved to 35.0% of revenue** in Q4 FY 2022 from 21.4% in Q4 FY 2021 and 31.2% in Q3 FY 2022.

₹539 Cr

▲ 210% Y-o-Y

EBITDA (Before ESOP cost)

Improvement of 12% year-on-year in Q4 FY 2022. Margin improved to (24%) of revenues from (51%) of revenues in Q4 FY 2021.

On track to achieve break-even by quarter ending September 2023.

₹(368) Cr

▲ ₹52 Cr Y-o-Y

Average Monthly Transacting Users (MTU)

Average MTU (number of unique users with at least one successful payments transaction in a month), has grown by 41% Y-o-Y to 70.9 million in Q4 FY 2022.

70.9 Mn

▲ 41% growth Y-o-Y

Loans Distributed through Paytm

All lending offerings have scaled up significantly over the last year, seeing increased adoption by users. Number of loans at 6.5 million, grew 374% Y-o-Y

₹3,553 Cr

▲ 417% growth Y-o-Y

Key Revenue Metrics

	Q4 FY 2022	Y-o-Y growth
Payments Services to Consumers Revenue from payments made by consumer on Paytm App	₹469 Cr	69%
Payments Services to Merchants Revenue for processing payment in merchant store or app or website and payments devices subscriptions	₹572 Cr	90%
Commerce and Cloud Services to Merchants Revenue from enabling commerce for merchants. Primarily offerings such as advertising, commerce and mini apps on Paytm App	₹320 Cr	61%
Financial Services & Others Revenue from Financial Services like Lending, Paytm Money, Insurance and other services like Fastag sales	₹168 Cr	342%

Key operating metrics for loans disbursed through our platform

	Q4 FY 2022	Y-o-Y growth
Total Number of Loans Disbursed in Q4 Number of loans disbursed by our partners using our platform	6.5 Million	374%
Personal Loans (value of loans) Average ticket size ₹85,000 to ₹95,000 and average tenure of 12 to 14 months	₹805 Cr	1,082%
Merchant Loans (value of loans) Average ticket size ₹130,000 to ₹150,000 and average tenure of 12 to 14 months	₹565 Cr	178%
Paytm Postpaid (Buy-Now-Pay-Later) (value of loans) Small Spend credit for purchases at over 9 million offline and online merchants	₹2,183 Cr	425%

Business Update for quarter ending March 2022 (Q4 FY 2022)

Paytm ended the fiscal year with strong growth across our businesses and reductions in EBITDA losses, which puts us well on track to achieve operating breakeven by the quarter ending September 2023. On the consumer payments side, we are seeing increasing usage of the Paytm app and Paytm Payment instruments. We are also seeing growth across the entire base of merchant payment solutions: (i) QR for payments (typically free), (ii) soundboxes (which generate subscription revenues), (iii) card machines (which generate subscription and MDR revenues), and (iv) Payment Gateway for online merchants (which generates MDR revenues and platform fees). We have leveraged our distribution and rich insights to offer financial products to our consumers and merchants, in partnership with financial institutions. One of the highlights of the quarter has been the rapid growth of our lending products which provides us with an attractive profit pool. In April 2022, we reached an annualised run rate of approximately ₹20,000 Cr of disbursement through our platform.

Rapidly growing and engaged customer and merchant base

We witnessed another quarter of continued platform growth, with an average monthly transacting user (MTU) base of 70.9 million for the quarter, growing 41% Y-o-Y and 10% Q-o-Q. We also grew our merchant base to 26.7 million merchants, including 2.9 million payment devices as of the end of the fiscal year.

We continue to witness a massive growth in our GMV, which stood at ₹2.6 Lakh Cr for the quarter, a growth of 104% Y-o-Y (our full year GMV to ₹8.5 Lakh Cr, more than doubling from ₹4.0 Lakh Cr in FY 2021).

Payments monetization gaining momentum

Our focus on monetization is yielding strong results. Our GMV from MDR-bearing instruments grew 52% Y-o-Y for the quarter, while payment services revenue (from consumers and merchants) grew faster at 80% Y-o-Y. This is primarily due to the growth of users and use cases on the Paytm app, growth in MDR revenues and increase in device subscriptions.

Positive impact of increased engagement on our platform because of UPI

Regardless of the payment instruments that customers use on our platform (UPI, cards, or wallet), high consumer engagement gives us monetization opportunities across payments, commerce and financial services. Similarly, merchants who start their journey with free products such as a QR-code (for UPI and Paytm Wallet), and demonstrate high engagement (as measured by GMV, regardless of instrument type) give us monetization opportunities through device subscriptions and lending. This reflects the strength of our platform and our business model.

Attractive upsell opportunity via lending

In our lending vertical, total loans disbursed were 6.5 million for the quarter, amounting to ₹3,553 Cr in terms of value, a growth of 417% Y-o-Y. Consequently, our revenues from Financial Services (and others) grew to Rs. 168 crores, a growth of 342% Y-o-Y.

Paytm Postpaid saw strong growth in Q4 FY 2022, growing 425% Y-o-Y in value and 373% Y-o-Y in volume, as consumers increasingly opt for the convenience it offers. Paytm Postpaid is now available at more than 9 million online and offline merchants, making it the most widely accepted transaction credit instrument in India.

Growth in Paytm Postpaid also drives our Personal loans business, which grew nearly 12x Y-o-Y in value terms in Q4 FY 2022. Over 50% of personal loan disbursements are made to existing Paytm Postpaid customers, and we view ample opportunity for continued cross-sell in this business.

Similarly, the scale of our devices business has facilitated the rapid growth in our Merchant Loans vertical, which expanded 123% Y-o-Y in volume and 178% Y-o-Y in value in the quarter, with more than 75% of value disbursed being to merchants with a deployed Paytm device. Also, over half of total value disbursed this quarter has been to merchants who have already taken a loan before, an indication of the product's value proposition.

On track to achieving operating break-even with improvements in operating leverage

As announced in April 2022, we believe we will achieve operating breakeven (i.e EBITDA before ESOP cost) by September 2023. This will be driven by continued revenue growth, along with moderation in costs as operating leverage kicks in. Q4 FY 2022 witnessed strong improvement in contribution margins to 35%, up from 31% in Q3 FY 2022 and 21% in Q4 FY 2021. This was driven by significant improvement in Payments contribution margins, growth of high-margin Financial Services, and increased margin in Merchant Services (Commerce & Cloud) vertical. We expect to see continued improvements in contribution margin in Q1 FY 2023 and going forward.

In FY 2022, we made significant investments in a) marketing expenses to grow average MTU at 40%+ year-on-year, and b) employee costs, primarily to scale up our devices deployments to 0.8 to 1.0 million per quarter. As we enter FY 2023, we expect to achieve significant operating leverage, and the trajectory of EBITDA improvement to steepen.

Enabling Regulatory Environment

In our view, the regulatory environment in India remains constructive and supportive of digital payments and financial services. We are creating an organization with an immense focus on regulatory compliance. With the evolving regulatory environment, we are continuously strengthening our systems, processes and management depth. In our payments business, we focus on driving innovation and financial inclusion, while closely following the letter and spirit of all regulations. We do our lending distribution business in strict compliance with the existing digital lending guidelines as prescribed by the regulator in June 2020, and we are further strengthening our partnerships with blue-chip lending institutions we work with.

Our associate Paytm Payments Bank continues to engage with the Reserve Bank of India in addressing its concerns and observations. We understand that Paytm Payments Bank is pursuing initiation of an IT audit, as one of the key areas of observations, in a time bound manner. Paytm Payments Bank continues to serve its existing customers and merchants in offering them best banking services without any interruption. New customers can use Paytm UPI and non-PPBL payment instruments and existing customers are not impacted.

Financial Update for quarter ending March 2022 (Q4 FY 2022)

Robust growth in revenue from operations

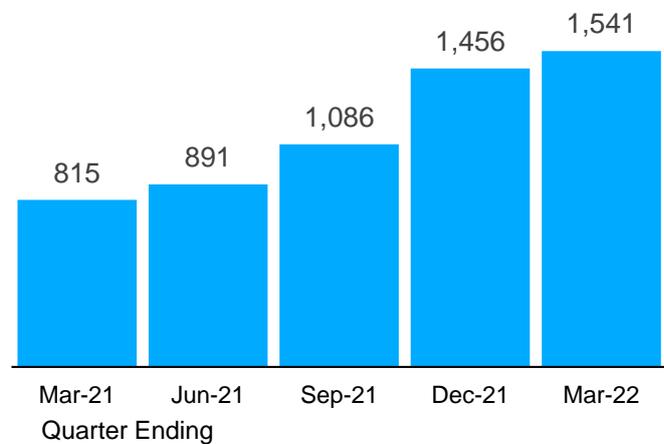
In Q4 FY 2022, our revenue grew by 89% Y-o-Y from ₹815 Cr to ₹1,541 Cr driven by 52% Y-o-Y growth in GMV from MDR bearing instruments, 2.1 million new devices, and 417% Y-o-Y growth in value of loans disbursed.

For the full year, our consolidated Revenue from Operations grew by 77% to ₹4,974 Cr in FY 2022 from ₹2,802 Cr for the FY 2021.

The Q-o-Q growth was despite the higher festive season demand in the previous quarter, in our payment services and commerce businesses.

Revenue from Operations

▲ 89% Y-o-Y (in ₹ Crore)



Payment Services

Payment services is the key channel for acquisition and engagement, for consumers and merchants. In Q4 FY 2022, our GMV at ₹2.6 Lakh Cr grew by 104% Y-o-Y driven both by growth in transacting users as well as increasing in-store presence at merchants through Paytm QR and devices. GMV from MDR-bearing instruments (primarily Paytm Wallet, credit and debit cards and netbanking) grew by 52% Y-o-Y for Q4 FY 2022.

For the full year, our GMV has more than doubled to ₹8.5 Lakh Cr in FY 2022 from ₹4.0 Lakh Cr in FY 2021.

GMV

▲ 104% Y-o-Y (in ₹ Lakh Crore)



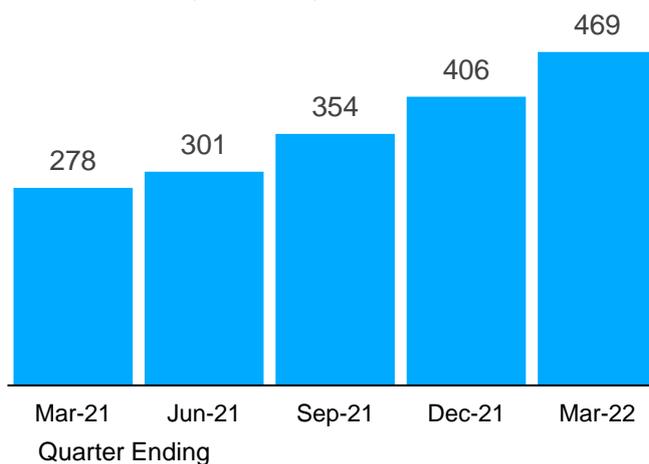
Payment Services to Consumers

In Q4 FY 2022, revenue grew by 69% Y-o-Y to ₹469 Cr, driven by growth in usage (both users and the number of use cases) of Paytm app, growth of bill payments use cases, and growth in usage of MDR-bearing instruments.

For the full year, our Revenue from Payment Services to Consumers grew by 58% to ₹1,529 Cr in FY 2022 from ₹969 Cr for the FY 2021.

Revenue: Payment Services to Consumers

▲ 69% Y-o-Y (in ₹ Crore)



Payment Services to Merchants

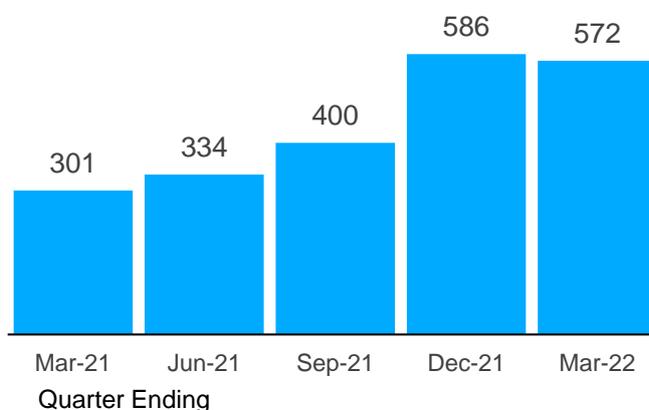
In Q4 FY 2022, our Revenue from Payment Services to Merchants grew by 90% Y-o-Y to ₹572 Cr driven by strong growth of MDR-bearing instruments GMV and continued strong growth in payments devices (with 0.9 million devices added in Q4 FY 2022).

Our revenue dropped marginally on a Q-o-Q basis, primarily due to previous quarter being seasonally strong due to festive demand in our online and offline merchant payments businesses.

For the full year, revenue grew by 87% to ₹1,892 Cr in FY 2022 from ₹1,012 Cr for FY 2021.

Revenue: Payment Services to Merchants

▲ 90% Y-o-Y (in ₹ Crore)



Payment Gateway Services to Merchants

Our Payment Gateway continues to be preferred by leading online brands in India because of the ease of integration, ability to accept payment from multiple sources, and high transaction success rates.

Offline Payment Services to Merchants

We offer a wide array of products, to accept in-store payments, such as All-in-one and Dynamic QR, All-in-one and Smart POS, and Soundbox (recently introduced our Made in India Soundbox). Over 9 million merchants are now enabled to accept payments through Paytm Postpaid and we have partnered with prominent brands accounting to about 90% of industry's card EMI business.

We deployed approximately 2.1 million devices in the last 12 months and our total deployed base increased to 2.9 million devices by the end of Q4 FY 2022.

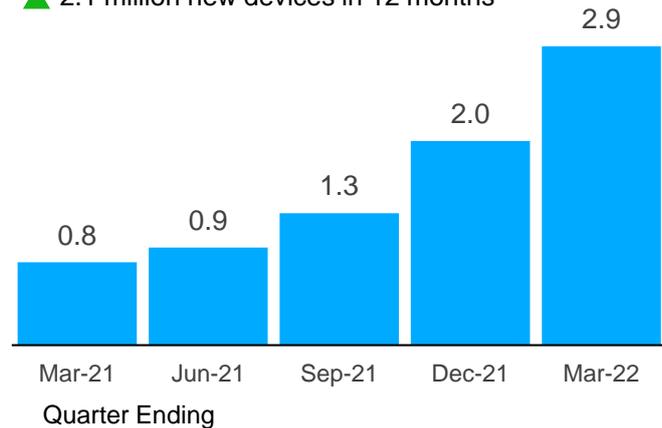
Financial Services and Others

In Q4 FY 2022, revenue from Financial Services and Others grew 342% Y-o-Y to ₹168 Cr. The growth in revenue was primarily driven by 417% Y-o-Y growth in the value of loans disbursed. The Q-o-Q growth in revenue was 35%, driven by an increase in Postpaid and Personal Loans disbursements.

For the full year, revenue from Financial Services & Others grew by 240% Y-o-Y to ₹437 Cr in FY 2022 from ₹128 Cr in FY 2021.

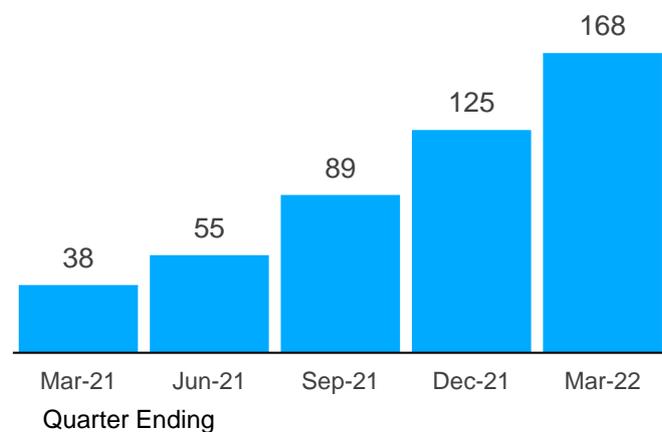
Number of Payment Devices

▲ 2.1 million new devices in 12 months



Revenue: Financial Services and Others

▲ 342% Y-o-Y (in ₹ Crore)



Lending

In Q4 FY 2022, the number of loans disbursed through our platform grew to 6.5 million, representing a growth of 374% Y-o-Y and 48% Q-o-Q. The value of loans disbursed grew to ₹3,553 Cr, a growth of 417% Y-o-Y and 63% Q-o-Q.

We have seen strong growth across all our products: Paytm Postpaid (BNPL), personal loans and merchant loans. We have expanded our partnerships to 9 banks and NBFCs in Q4 FY 2022 to provide digital loans to MSMEs and consumers from smaller cities and towns.

For the full year, the number of loans disbursed through our platform has grown 478% Y-o-Y to 15.2 million in FY 2022 from 2.6 million in FY 2021. Value of loans disbursed has grown 441% Y-o-Y to 7,623 Cr in FY 2022 from 1,409 Cr in FY 2021.

Paytm Postpaid

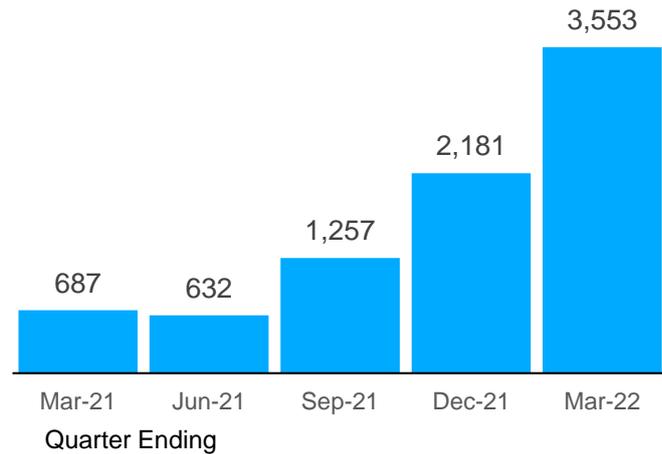
Number of Postpaid Loans disbursed grew 373% Y-o-Y in Q4 FY 2022, while the value of Postpaid Loans grew 425% Y-o-Y, thus highlighting increased usage by customers. The total signed up user base for Postpaid has now crossed 4 million. Postpaid also offers significant upsell opportunities in Personal Loans and Credit cards, with over 40% Paytm branded credit cards issued to existing Postpaid users. Merchant acceptance continues to grow and Paytm Postpaid is now available at more than 9 million online and offline merchants.

Personal Loans

Number of Personal Loans disbursed grew 948% Y-o-Y in Q4 FY 2022, while the value of Personal Loans grew 1,082% Y-o-Y. We see a significant potential to cross-sell as over 50% of personal loans disbursed in Q4 FY 2022 were to our existing Paytm Postpaid users. Average ticket size ranged from ₹85,000-95,000 with average tenure of 12-14 months.

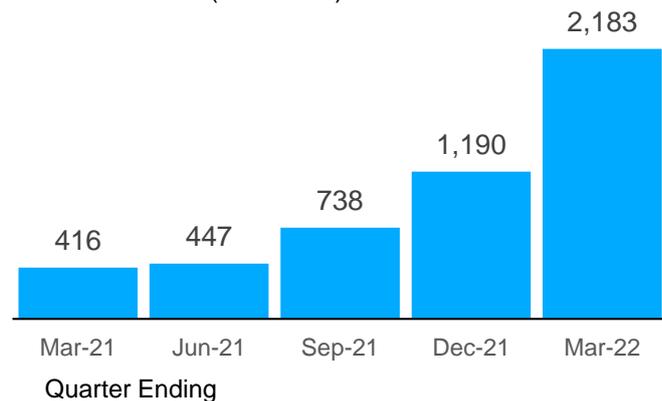
Value of Loans Disbursed through Paytm

▲ 417% Y-o-Y (in ₹ Crore)



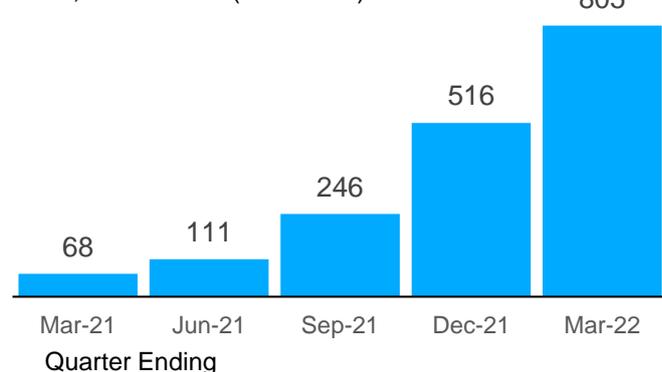
Value of Loans: Postpaid

▲ 425% Y-o-Y (in ₹ Crore)



Value of Loans: Personal Loans

▲ 1,082% Y-o-Y (in ₹ Crore)

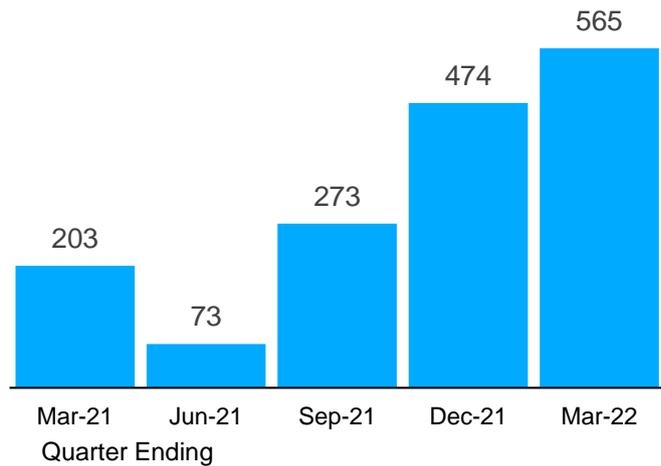


Merchant Loans

Number of Merchant Loans disbursed grew 123% Y-o-Y in Q4 FY 2022, while the value of Merchant Loans grew 178% Y-o-Y. Average ticket size continues to increase with scale, now at ₹130,000-150,000 with average tenure of 12-14 months. Repeat loans have seen a healthy take up, with over 50% of total value disbursed last quarter being to merchants who have taken a loan earlier. Furthermore, more than 75% of value of loans disbursed was to merchants with a Paytm payments device.

Value of Loans: Merchant Loans

▲ 178% Y-o-Y (in ₹ Crore)

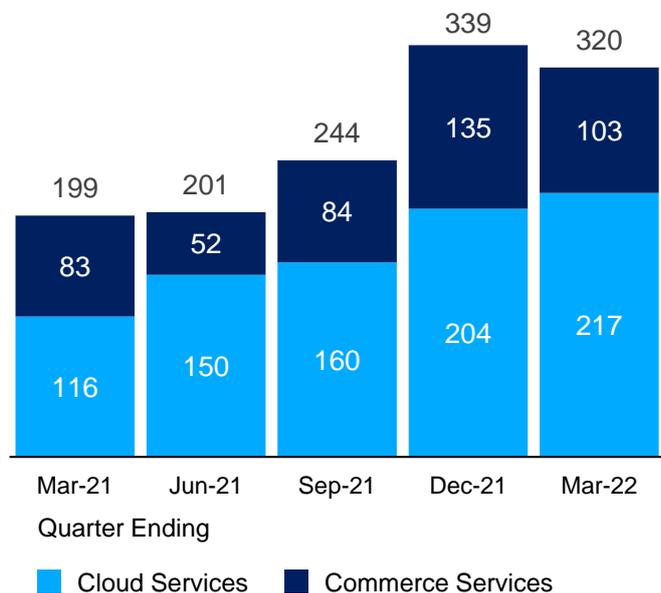


Commerce and Cloud Services

For Q4 FY 2022, revenues from Commerce and Cloud services went up by 61% Y-o-Y to ₹320 Cr. For the full year FY 2022, Commerce & Cloud services revenue grew 59% Y-o-Y to ₹1,105 Cr from ₹693 Cr in FY 2021.

Revenue: Commerce and Cloud Services

▲ 61% Y-o-Y (in ₹ Crore)



Commerce

In Q4 FY 2022, revenue from Commerce grew by 24% Y-o-Y to ₹103 Cr, but was down 23% Q-o-Q due to (a) ticketing being impacted for approximately 3-4 weeks due to Omicron in Jan-Feb 2022, (b) strong demand in the previous quarter due to festive season. We expect to see strong recovery in this business in FY 2023.

Cloud

In Q4 FY 2022, revenue from Cloud increased to ₹217 Cr up 88% Y-o-Y, primarily due to strong growth in revenues from advertising and PAI Cloud. In our Advertising business, we served over 200 active advertisers on our platform during the quarter. Average revenue per active advertiser grew by over 10% during the fourth quarter.

Operating Expenses continue to be optimized for contribution margin growth and path to profitability

In Q4 FY 2022, our payment processing charges at ₹774 Cr grew 52% Y-o-Y whereas our Payment services revenue grew by 80% Y-o-Y, thus highlighting consistently improving margins. This was primarily driven by optimization in transaction routing, improvements in transaction rates from banks with our scale, and an increase in low-cost payment instruments in our overall mix, including for Paytm Wallet.

For the full year, payment processing charges at ₹2,754 Cr were up only 44% Y-o-Y whereas our Payment services revenue grew by 73% for the same period.

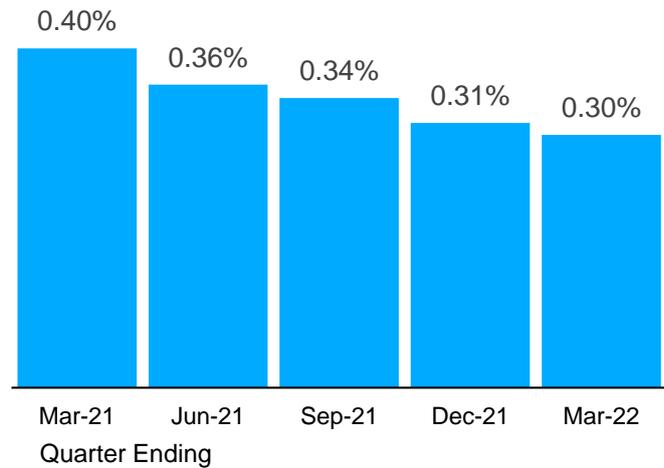
210% growth in Contribution Profit

We continued improving our margins on our journey towards becoming EBITDA (excl ESOPs) positive. In Q4 FY 2022, the contribution profit at ₹539 Cr represents a 210% Y-o-Y and 19% Q-o-Q growth. This has been possible due to margin improvement in Payments and growth in high margin offerings such as lending and cloud services. Our contribution margin improved to 35% in Q4 FY 2022 from 21% in Q4 FY 2021 and 31% in Q3 FY 2022. We expect to see continued improvements in contribution margin in Q1 FY 2023 and going forward.

For the full year, our contribution profit grew over 4x to ₹1,498 Cr in FY 2022 from ₹363 Cr in FY 2021. Contribution margin as a % of revenue also improved to 30% in FY 2022 from 13% in FY 2021.

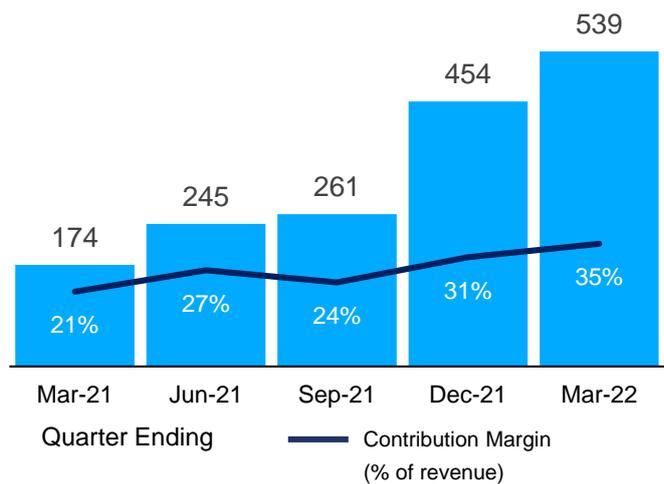
Payment Processing Charges

As % of GMV



Contribution Profit

▲ 210% Y-o-Y (in ₹ Crore)

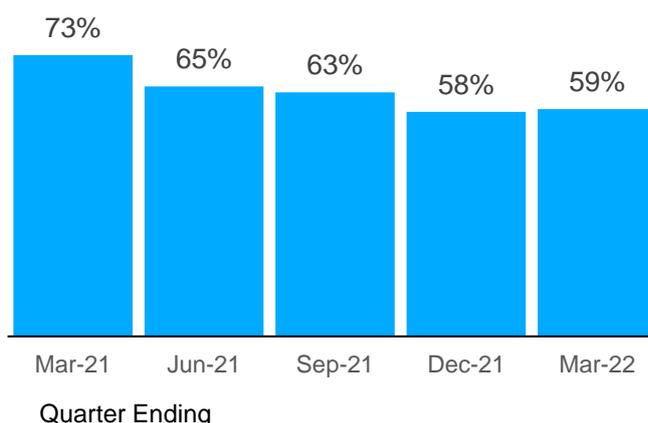


Indirect Expenses (Excluding ESOP cost) reduced from 73% of revenues in Q4 FY 2021 to 59% of revenues in Q4 FY 2022

We made investments in indirect expenses in FY 2022, primarily in marketing expenses (excluding promotional cashback and incentives) and employee costs.

Indirect Expenses

As % of revenue

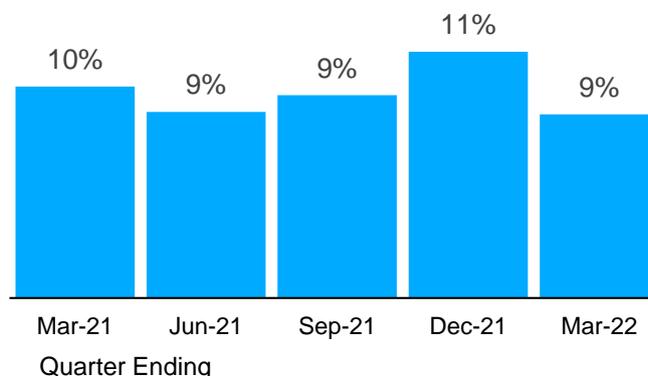


In Q4 FY 2022 **Marketing costs** (excluding promotional cashback and incentives) at ₹131 Cr were 9% of revenues, down from 10% of revenues in Q4 FY 2021.

On an absolute basis these costs are 64% higher Y-o-Y, in part due to the seasonality in our spending on cricket sponsorships which depends on the schedule of cricket matches.

Marketing Cost

As % of revenue

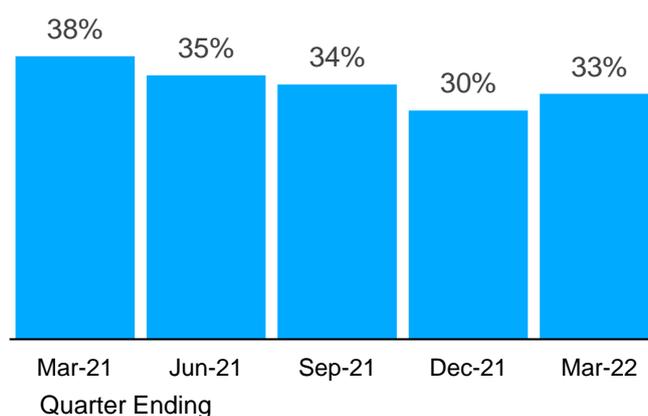


In Q4 FY 2022, our **Employee costs** (excluding ESOP cost) at ₹502 Cr were 33% of revenues, down from 38% of revenues in Q4 FY 2021. On an absolute basis these costs were up 64% Y-o-Y and 14% Q-o-Q as we expanded our field sales network to drive penetration of devices. We continue to invest in our product and technology teams to help scale our platform to support the next leg of users and transactions growth.

We believe that our employee headcount in Q4 FY 2022 is largely in line with the needs of the business for FY 2023 and we do not expect significant increases in headcount from the current levels.

Employee Costs (Excluding ESOPs)

As % of revenue



In Q4 FY 2022, our **Software, Cloud, and Data Center** costs at ₹151 Cr were 10% of revenues, down from 13% of revenues in Q4 FY 2021. On an absolute basis these costs were up 40% Y-o-Y and 16% Q-o-Q for Q4 FY 2022, primarily due to expansion of our cloud infrastructure to support our growing transaction volumes and GMV which has grown 2x Y-o-Y and investments in key licenses to drive up customer acquisition and engagement.

Reducing EBITDA (before ESOP cost) losses

In Q4 FY 2022, our EBITDA (before ESOP cost) was (₹368 Cr) as compared to (₹420 Cr) in Q4 FY 2021 (12% reduction) and (₹393 Cr) in Q3 FY 2022 (6% reduction).

EBITDA (before ESOP cost) margin improved to (24%) of revenues, from (51%) of revenues in Q4 FY 2021 and (27%) of revenues in Q3 FY 2022.

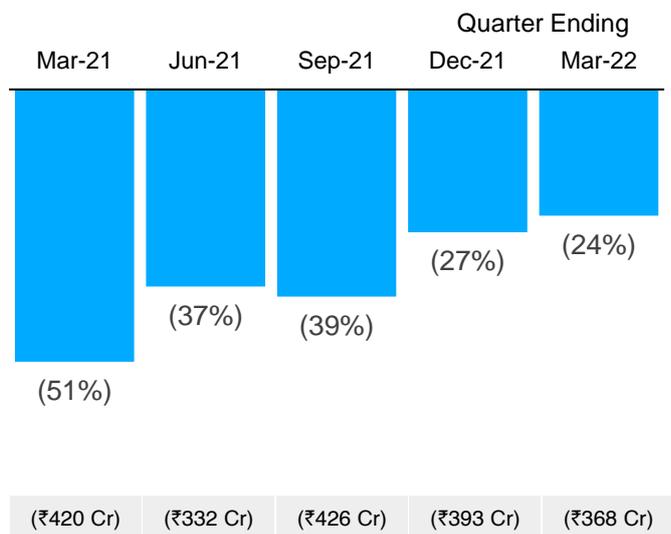
We have improved EBITDA (before ESOP cost) loss despite making investments in user growth, merchant device deployment and technology. As a result of increasing operating leverage in our business, we expect to show accelerated reduction in EBITDA losses, towards our goal to become EBITDA (Excl ESOP) breakeven by September 2023 quarter.

ESOP charges recorded in Q4 FY 2022 were at ₹362 Cr, 7% lower than the previous quarter.

We are well funded with Net Cash, Cash Equivalent and investable balance of **₹9,271 Cr** as of March 2022.

EBITDA (Before ESOP cost) and Margin

▲ ₹ 52 Crore Y-o-Y



EBITDA (before ESOP Cost) in ₹ Crore

Summary of Consolidated Financial Performance

Particulars (in ₹ Cr)	Quarter Ended					Financial Year Ended		
	Mar-22 (Audited)	Mar-21 (Unaudited)	Y-o-Y	Dec-21 (Unaudited)	Q-o-Q	Mar-22 (Audited)	Mar-21 (Audited)	Y-o-Y
Payments & Financial Services	1,208.9	616.7	96%	1,116.8	8%	3,857.7	2,109.2	83%
Payment Services to Consumers	468.7	277.8	69%	405.8	16%	1,528.6	969.2	58%
Payment Services to Merchants	571.8	300.8	90%	585.8	(2%)	1,891.9	1,011.6	87%
Financial Services and Others	168.4	38.1	342%	125.2	35%	437.2	128.4	240%
Commerce & Cloud Services	320.3	198.6	61%	339.3	(6%)	1,104.8	693.2	59%
Commerce	103.3	83.1	24%	134.8	(23%)	373.6	245.2	52%
Cloud	217.0	115.5	88%	204.5	6%	731.2	448.0	63%
Other Operating Revenue	11.7	0.0	nm	0.0	nm	11.7	0.0	nm
Revenue from Operations	1,540.9	815.3	89%	1,456.1	6%	4,974.2	2,802.4	77%
Payment processing charges	774.2	508.7	52%	783.1	(1%)	2,753.8	1,916.8	44%
As % of GMV	0.30%	0.40%	(10 bps)	0.31%	(1 bps)	0.32%	0.48%	(15 bps)
Promotional cashback & incentives	117.5	20.0	488%	116.6	1%	378.1	235.7	60%
Other Expenses	110.0	112.5	(2%)	102.7	7%	344.2	287.4	20%
Total Direct Expenses	1,001.7	641.2	56%	1,002.4	(0%)	3,476.1	2,439.9	42%
Contribution Profit	539.2	174.1	210%	453.7	19%	1,498.1	362.5	313%
Contribution Margin %	35.0%	21.4%	1,364 bps	31.2%	383 bps	30.1%	12.9%	1,718 bps
Indirect Expenses								
Marketing	131.4	80.1	64%	166.5	(21%)	477.3	296.8	61%
Employee cost (Excl ESOPs)	501.9	306.2	64%	441.8	14%	1,622.6	1,072.4	51%
Software, cloud and data center	151.1	108.0	40%	130.1	16%	499.9	349.8	43%
Other indirect expenses	122.3	99.3	23%	108.1	13%	416.0	298.3	39%
EBITDA (Before ESOP expense)	(367.5)	(419.5)	(12%)	(392.8)	(6%)	(1,517.7)	(1,654.8)	(8%)
Margin %	(23.8%)	(51.5%)	2,760 bps	(27.0%)	313 bps	(30.5%)	(59.0%)	2,854 bps

Summary of Key Operational Metrics

Operational KPIs	Units	Quarter Ended			Financial year ended		
		Mar-22	Mar-21	Y-o-Y	Mar-22	Mar-21	Y-o-Y
GMV	₹ Lakh Cr	2.6	1.3	104%	8.5	4.0	111%
Merchant Transactions	million	4,142	2,084	99%	12,598	5,872	115%
Total Transactions	million	5,029	2,558	97%	15,396	7,405	108%
MTU (average over the period)	million	70.9	50.4	41%	60.8	45.1	35%
Monthly GMV per MTU	₹	12,173	8,389	45%	11,680	7,468	57%
Registered Merchants (end of period)	million	26.7	21.1	na	26.7	21.1	na
Loans	'000	6,544	1,381	374%	15,232	2,635	478%
Payment Devices (cumulative; end of period)	million	2.9	0.8	na	2.9	0.8	na
Average number of Sales Employees	#	22,249	7,346	203%	14,682	5,054	190%

Number of sales employees includes on-roll and off-roll employees. Cost of our on-roll sales force (including training) was ₹150.5 Cr for Q4 FY 2022, up from ₹128.3 Cr for Q3 FY 2022

Indicative Performance Metrics for Lending (Quarter Ending Mar'22)

	Postpaid	Personal Loans	Merchant Loans
Bounce Rates Healthy bounce rates continued to be exhibited in Q4 for our lending partners	11.0% to 13.0%	11.5% to 12.5%	NA
Bucket 1 Resolution % Capacity building with scale; Postpaid, Personal loans and Merchant loan resolution hold steady with rapidly expanding book size	82% to 85%	89% to 92%	84% to 87%
Recovery Rate Post 90+ Postpaid, Personal loans and Merchant loans continue to exhibit robust recovery rates	25% to 27%	27% to 29%	31% to 33%
ECL% Steady loss rates with growing book in line with Low and Grow model of scaling	1.1% to 1.3%	4.5% to 5.0%	5.0% to 5.5%

Loans are underwritten and booked by our lending partners (NBFC's and Banks) in their balance sheet. Paytm acts as a collection outsourcing partner and the numbers are hence indicative of those efforts

Reconciliation of EBITDA (before ESOP cost) with Loss for the period

Particulars (in ₹ Cr)	Quarter Ended			Financial Year Ended				
	Mar-22 (Audited)	Mar-21 (Unaudited)	Y-o-Y	Dec-21 (Unaudited)	Q-o-Q	Mar-22 (Audited)	Mar-21 (Audited)	Y-o-Y
EBITDA before share based payment expenses (A)	(367.5)	(419.5)	(12%)	(392.8)	(6%)	(1,517.7)	(1,654.8)	(8%)
Share based payment expenses (B)	(361.5)	(41.6)	769%	(389.5)	(7%)	(809.3)	(112.5)	619%
Initial Public Offer expenses (C)	0.0	0.0	nm	(5.6)	nm	(13.2)	0.0	nm
Finance costs (D)	(7.0)	(7.1)	(1%)	(12.5)	(44%)	(39.4)	(34.8)	13%
Depreciation and amortization expense (E)	(95.1)	(51.0)	86%	(60.9)	56%	(247.3)	(178.5)	39%
Other income (F)	107.5	96.5	11%	77.3	39%	290.1	384.4	(25%)
Share of profit/(loss) of associates/joint ventures (G)	(38.3)	(33.5)	14%	11.1	(445%)	(45.9)	(74.0)	(38%)
Exceptional items (H)	0.0	(0.1)	(100%)	0.0	nm	(2.4)	(28.1)	(91%)
Income Tax expense (I)	(0.6)	11.9	(105%)	(5.6)	(89%)	(11.3)	(2.7)	319%
Loss for the period/year (J=sum of A to I)	(762.5)	(444.4)	72%	(778.5)	(2%)	(2,396.4)	(1,701.0)	41%

Breakup of available Cash Balances

Particulars	Mar-22
Cash and Cash Equivalents	1,379 Cr
Bank Balance other than Cash and Cash Equivalents	3,823 Cr
Non Current other financial assets	4,069 Cr
Total Balances	9,271 Cr

Key Metrics for the year ending March 2022

Revenue from Operations

Strong year-on-year ecosystem growth across the board. Main drivers were increase in merchant payments processed through MDR bearing instruments (Paytm Wallet, Paytm bank account, cards, etc.) and disbursements of loans through our partners on Paytm platform

₹4,974 Cr

▲ 77% Y-o-Y

Contribution profit

Contribution profit (defined as Revenue from operations less direct costs) **improved to 30.1% of revenue** in FY 2022 from 12.9% in FY 2021.

₹1,498 Cr

▲ 313% Y-o-Y

EBITDA (Before ESOP cost)

Improvement of 8% year-on-year. EBITDA margin improved to (31%) of revenues in FY 2022 from (59%) of revenues in FY 2021. **On track to achieve break-even by quarter ending September 2023**

₹(1,518) Cr

▲ ₹137 Cr Y-o-Y

Average Monthly Transacting Users

Average MTU (number of unique users with at least one successful payments transaction in a month), has grown by 35% Y-o-Y to 60.8 million for the period FY 2022

₹60.8 Mn

▲ 35% growth Y-o-Y

Loans Distributed through Paytm

All lending offerings have scaled up significantly over the last year, seeing increased adoption by users. Number of loans at 15.2 million, grew 478% Y-o-Y

₹7,623 Cr

▲ 441% growth Y-o-Y



About Paytm

Paytm is India's payment Super App offering consumers and merchants most comprehensive payment services. Pioneer of mobile QR payments revolution in India, Paytm's mission is to bring half a billion Indians into the mainstream economy through technology-led financial Services. Paytm enables commerce for small merchants and distributes various financial services offerings to its consumers and merchants in partnership with financial institutions.



Notes and Disclaimers for Earnings Release

By reading this release you agree to be bound as follows:

This earnings release is prepared by One 97 Communications Limited (“Company”) and is for information purposes only without regards to specific objectives, financial situations or needs of any -particular person and is not and nothing in it shall be construed as an invitation, offer, solicitation, recommendation or advertisement in respect of the purchase or sale of any securities of the Company or any affiliates in any jurisdiction or as an inducement to enter into investment activity and no part of it shall form the basis of or be relied upon in connection with any contract or commitment or investment decision whatsoever. This earnings release does not take into account, nor does it provide any tax, legal or investment advice or opinion regarding the specific investment objectives or financial situation of any person. Before acting on any information you should consider the appropriateness of the information having regard to these matters, and in particular, you should seek independent financial advice. This earnings release and its contents are confidential and proprietary to the Company and/or its affiliates and no part of it or its subject matter be used, reproduced, copied, distributed, shared, retransmitted, summarized or disseminated, directly or indirectly, to any other person or published in whole or in part for any purpose, in any manner whatsoever.

The information contained in this earnings release is a general background information of the Company and there is no representation that all information relating to the context has been taken care of in the earnings release. We do not assume responsibility to publicly amend, modify or revise any information contained in this earnings release on the basis of any subsequent development, information or events, or otherwise. This earnings release includes certain statements that are, or may be deemed to be, “forward-looking statements” and relate to the Company and its financial position, business strategy, events and courses of action.

Forward-looking statements and financial projections are based on the opinions and estimates of management as on the date such statements are made and are subject to a variety of risks and uncertainties and other factors that could cause actual events or results to differ materially from those anticipated in the forward-looking statements and financial projections. Representative examples of factors that could affect the accuracy of forward looking statements include (without limitation) the condition of and changes in India’s political and economic status, government policies, applicable laws, international and domestic events having a bearing on Company’s business, and such other factors beyond our control.

Forward-looking statements and financial projections include, among other things, statements about: our expectations regarding our transaction volumes, expenses, sales and operations; our future merchant and consumer concentration; our anticipated cash needs, our estimates regarding our capital requirements, our need for additional financing; our ability to anticipate the future needs of our merchants and consumers; our plans for future products and enhancements of existing products; our future growth strategy and growth rate; our future intellectual property; and our anticipated trends and challenges in the markets in which we operate. Forward-looking statements are not guarantees of future performance including those relating to general business plans and strategy, future outlook and growth prospects, and future developments in its businesses and its competitive and regulatory environment. These forward-looking statements represent only the Company’s current intentions, beliefs or expectations, and no representation, warranty or undertaking, express or implied, is made or assurance given that such statements, views, projections or forecasts in the earnings release, if any, are correct or that any objectives specified herein will be achieved.

Notes and Disclaimers for Earnings Release

We, or any of our affiliates, shareholders, directors, employees, or advisors, as such, make no representations or warranties, express or implied, as to, and do not accept any responsibility or liability with respect to, the fairness, accuracy, completeness or correctness of any information or opinions contained herein and accept no liability whatsoever for any loss, howsoever, arising from any use or reliance on this earnings release or its contents or otherwise arising in connection therewith. The information contained herein is subject to change without any obligation to notify any person of such revisions or change and past performance is not indicative of future results.

This document has not been and will not be reviewed or approved by a regulatory authority in India or by any stock exchange in India. No rights or obligations of any nature are created or shall be deemed to be created by the contents of this earnings release.

Use of Operating Metrics

The operating metrics reported in this earnings release are calculated using internal Company data based on the activity of our merchants, consumers and other participants in our ecosystem. While these numbers are based on what we believe to be reasonable estimates of engagement, for the applicable period of measurement, there are inherent challenges in measuring usage across our large online, offline, in-store and mobile presence. The methodologies used to measure these metrics require significant judgment and are also susceptible to algorithm or other technical errors. We regularly review our processes for calculating these metrics, and from time to time we may discover inaccuracies in our metrics or may make adjustments to improve their accuracy, which can result in adjustments to previously disclosed metrics. In addition, our metrics will differ from estimates published by third parties due to differences in methodology.

Definitions for Metrics & Key Performance Indicators

Metric	Definition
GMV	GMV is the rupee value of total payments made to merchants through transactions on our app, through Paytm Payment Instruments or through our payment solutions, over a period. It excludes any consumer-to-consumer payment service such as money transfers.
Monthly Transacting User (MTU)	Unique users with at least one successful transaction in a particular calendar month
GMV / MTU	Total GMV for the period divided by average MTU for the period
Contribution Profit	Contribution profit is a non-GAAP financial measure. We define Contribution profit as revenue from operations less payment processing charges, promotional cashback & incentives expenses, connectivity & content fees, contest, ticketing & FASTag expenses & logistic, deployment & collection cost of our businesses

Non-GAAP Financial Measures

In addition to our results determined in accordance with Ind AS, we believe the following Non-GAAP measures are useful to investors in evaluating our operating performance. We use the following Non-GAAP financial information to evaluate our ongoing operations and for internal planning and forecasting purposes. We believe that Non-GAAP financial information, when taken collectively with financial measures prepared in accordance with Ind AS, may be helpful to investors because it provides an additional tool for investors to use in evaluating our ongoing operating results and trends and in comparing our financial results with other companies in our industry because it provides consistency and comparability with past financial performance. However, our management does not consider these Non-GAAP measures in isolation or as an alternative to financial measures determined in accordance with Ind AS.

Non-GAAP financial information is presented for supplemental informational purposes only, has limitations as an analytical tool and should not be considered in isolation or as a substitute for financial information presented in accordance with Ind AS. Non-GAAP financial information may be different from similarly-titled Non-GAAP measures used by other companies. The principal limitation of these Non-GAAP financial measures is that they exclude significant expenses and income that are required by IndAS to be recorded in our financial statements, as further detailed below. In addition, they are subject to inherent limitations as they reflect the exercise of judgment by management about which expenses and income are excluded or included in determining these Non-GAAP financial measures. A reconciliation is provided below for each Non-GAAP financial measure to the most directly comparable financial measure prepared in accordance with Ind AS. Investors are encouraged to review the related Ind AS financial measures and the reconciliation of Non-GAAP financial measures to their most directly comparable Ind AS financial measures included below and to not rely on any single financial measure to evaluate our business.

Q4 FY 2022 Earnings Call Information

Paytm will hold its earnings conference call for shareholders, investors and analysts on **Saturday, May 21, 2022 from 15:00-16:15 Indian Standard Time**, to discuss the financial results of the Company for the quarter and year ended March 31, 2022.

Please see below the mandatory pre-registration link for attending the earnings call:

https://paytm.zoom.us/webinar/register/WN_WoJQI7AXQbC1akgluycr4g

The presentation, conference call recording and the transcript will be made available on the Company website subsequently. This disclosure is also hosted on the Company's website viz. www.paytm.com.

Price Waterhouse Chartered Accountants LLP

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of One 97 Communications Limited

One Skymark, Tower-D, Plot No. H-10B
Sector-98, Noida 201304, Uttar Pradesh

Report on the Audit of the Consolidated Financial Results

Opinion

1. We have audited the Statement of Consolidated Audited Financial Results of One 97 Communications Limited (hereinafter referred to as the 'Holding Company') and its subsidiaries (Holding Company and its subsidiaries together referred to as "the Group"), its associate companies and joint ventures (Refer paragraph 2(i) below) for the year ended March 31, 2022 and the Consolidated Statement of Assets and Liabilities and the Consolidated Statement of Cash Flows as at and for the year ended on that date (together referred as "Consolidated Financial Results"), attached herewith, being submitted by the Holding Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ('Listing Regulations'), which have been initialed by us for identification purposes.
2. In our opinion and to the best of our information and according to the explanations given to us and based on the consideration of reports of other auditors on separate audited financial statements/ financial information of the subsidiaries, associates and joint ventures, the aforesaid consolidated financial results:
 - i. include the annual financial results of the entities listed in Annexure 1
 - ii. are presented in accordance with the requirements of Regulation 33 of the Listing Regulations in this regard; and
 - iii. give a true and fair view in conformity with the recognition and measurement principles laid down in the applicable accounting standards prescribed under Section 133 of the Companies Act, 2013 (the "Act") and other accounting principles generally accepted in India, of loss and other comprehensive income and other financial information of the Group, its associates and joint ventures for the year ended March 31, 2022 and the Consolidated Statement of Assets and Liabilities and the Consolidated Statement of Cash Flows as at and for the year ended on that date.

Basis for Opinion

3. We conducted our audit in accordance with the Standards on Auditing (SAs) specified under Section 143(10) of the Act and other applicable authoritative pronouncements issued by the Institute of Chartered Accountants of India. Our responsibilities under those Standards are further described in the 'Auditor's Responsibilities for the Audit of the Consolidated Financial Results' section of our report. We are independent of the Group, its associates and joint ventures in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence obtained by us and other auditors in terms of their reports referred to in paragraph 14 of the "Other Matter" section below, other than the unaudited financial statements/ financial information as certified by the management and referred to in paragraph 15 of the "Other Matters" section below is sufficient and appropriate to provide a basis for our opinion.



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Registered office and Head Office: Sucheta Bhawan, 11A Vishnu Digambar Marg, New Delhi – 110002

Price Waterhouse (a Partnership Firm) Converted into Price Waterhouse Chartered Accountants LLP (a Limited Liability Partnership with LLP identity no: LLPINAAC-5001) with effect from July 25, 2014. Post its conversion to Price Waterhouse Chartered Accountants LLP, its ICAI registration number is 012754N/N500016 (ICAI registration number before conversion was 012754N)

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of One 97 Communications Limited

Report on the Audit of the Consolidated Financial Results

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Emphasis of Matter

4. We draw your attention to the following matters:

- a) Note 7 to the Consolidated Financial Results, which describes the management's assessment of the impact of the outbreak of Coronavirus (COVID-19) on the business operations of the Group. In view of the uncertain economic environment, a definitive assessment of the impact on the subsequent periods is highly dependent upon circumstances as they evolve.
- b) Note 11 to the Consolidated Financial Results which describes:
 - i. non-realisation of foreign currency receivables as at March 31, 2022 aggregating to INR 355 million outstanding beyond the stipulated time period permitted under the RBI Master Direction on Export of Goods and Services vide FED Master Direction No. 16/2015-16 dated January 1, 2016 (as amended), issued by the Reserve Bank of India (RBI). The Group has made the necessary application with the Authorised Dealer (AD) banker/RBI seeking extension of time limit for remittance for certain balances and write-off of the remaining balances.
 - ii. non-settlement of foreign currency payables as at March 31, 2022 amounting to INR 1.33 million due for more than three years, being the time permitted under the RBI Master Direction on Import of Goods and Services vide FED Master Direction No. 17/2016-17 dated January 1, 2016 (as amended) issued by the RBI. The Holding Company has filed an application to the RBI for permission to write-back the aforesaid payable balances.
- c) Note 9 (c) to the Consolidated Financial Results, which indicates that one of the Subsidiary Company's financial assets as at March 31, 2021 were more than 50% of its total assets and its income from financial assets was more than 50% of the total income for FY 20-21. As per the press release dated April 8, 1999 issued by Reserve Bank of India (RBI) the Subsidiary Company fulfils the principal business criteria for being classified as a Non-Banking Financial Company (NBFC) as at March 31, 2021 and accordingly is required to obtain registration as such. However, the Subsidiary Company's Management has stated that this position is temporary in nature and the Subsidiary Company has no intention of conducting the business as an NBFC, and accordingly it had filed an application with the RBI seeking dispensation from registration as NBFC.
- d) Note 9 (d) to the Consolidated Financial Results, relating to one of the Joint venture companies which describes:
 - i) Non-settlement of foreign currency payables as at March 31, 2022 amounting to INR 219 million, due for more than six months. This is beyond the time permitted under the RBI Master Direction on Import of Goods and Services vide FED Master Direction No. 17/2016-17 (as amended). The Company has made the necessary application with the Authorised Dealer (AD) banker on April 27, 2022 seeking extension of time limit for remittance of the same.
 - ii) Non-realisation of foreign currency receivables as at March 31, 2022 amounting to INR 0.4 million, outstanding for more than nine months. This is beyond the time period permitted under the RBI Master Direction on Export of Goods and Services vide FED Master Direction No. 16/2015-16 (as amended), issued by the Reserve Bank of India (RBI). The Company has made the necessary application with the AD banker on April 8, 2022 seeking extension of time limit for realization of the same.

Our opinion is not modified in respect of the above matters.



INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of One 97 Communications Limited

Report on the Audit of the Consolidated Financial Results

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5. The following emphasis of matter paragraph has been included in the independent auditor's report dated May 4, 2022 issued by independent firm of chartered accountants on the audit of the Standalone Financial Statements of Nearbuy India Private Limited which has been reported as under:

“Emphasis of Matter – Effects of COVID-19

We draw attention to Note 1(a) of the accompanying Ind AS financial statements, which describes the management's evaluation of impact of uncertainties related to COVID-19 and its consequential effects on the carrying value of its assets as at March 31, 2022 and the operations of the Company. Our opinion is not modified in respect of this matter.”

Note 1(a) referred above corresponds to Note 9(a) to the Consolidated Financial Results.

6. The following emphasis of matter paragraph has been included in the independent auditor's report dated May 5, 2022 issued by independent firm of chartered accountants on the audit of the Standalone Financial Statements of Wasteland Entertainment Private Limited which has been reported as under:

“Emphasis of Matter

We draw attention to Note 2.1 to the accompanying Ind AS financial statements, which describes the management's evaluation of impact of uncertainties related to COVID-19 and its consequential effects on the carrying value of its assets as at March 31, 2022 and the operations of the Company. Our opinion is not modified in respect of this matter.”

Note 2.1 referred above corresponds to Note 9 (b) to the Consolidated Financial Results.

Board of Directors' Responsibilities for the Consolidated Financial Results

7. These Consolidated financial results have been prepared on the basis of the consolidated annual financial statements. The Holding Company's Board of Directors are responsible for the preparation and presentation of these consolidated financial results that give a true and fair view of the loss and other comprehensive income and other financial information of the Group including its associates and joint ventures and the Consolidated Statement of Assets and Liabilities and the Consolidated Statement of Cash Flows in accordance with the recognition and measurement principles laid down in the Indian Accounting Standards prescribed under Section 133 of the Act read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. The respective Board of Directors of the companies included in the Group and of its associates and joint ventures are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act, for safeguarding of the assets of the Group and its associates and joint ventures and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring accuracy and completeness of the accounting records, relevant to the preparation and presentation of the consolidated financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error, which have been used for the purpose of preparation of the consolidated financial results by the Directors of the Holding Company, as aforesaid.
8. In preparing the consolidated financial results, the respective Board of Directors of the companies included in the Group and of its associates and joint ventures are responsible for assessing the ability of the Group and its associates and joint ventures to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the respective Board of Directors either intends to liquidate the Group and its associates and joint ventures or to cease operations, or has no realistic alternative but to do so.



INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of One 97 Communications Limited

Report on the Audit of the Consolidated Financial Results

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9. The respective Board of Directors of the companies included in the Group and of its associates and joint ventures are responsible for overseeing the financial reporting process of the Group and of its associates and joint ventures.

Auditor's Responsibilities for the Audit of the Consolidated Financial Results

10. Our objectives are to obtain reasonable assurance about whether the consolidated financial results as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial results.
11. As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:
 - Identify and assess the risks of material misstatement of the consolidated financial results, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
 - Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under Section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the company has adequate internal financial controls with reference to financial statements in place and the operating effectiveness of such controls. (Refer paragraph 18 below)
 - Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
 - Conclude on the appropriateness of the Board of Directors use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ability of the Group and its associates and joint ventures to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial results or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and its associates and joint ventures to cease to continue as a going concern.
 - Evaluate the overall presentation, structure and content of the consolidated financial results, including the disclosures, and whether the consolidated financial results represent the underlying transactions and events in a manner that achieves fair presentation.
 - Obtain sufficient appropriate audit evidence regarding the financial results/financial information of the entities within the Group and its associates and joint ventures to express an opinion on the consolidated financial results. We are responsible for the direction, supervision and performance of the audit of financial information of such entities included in the consolidated financial results of which we are the independent auditors. For the other entities included in the consolidated financial results, which have been audited by other auditors, such other auditors remain



INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of One 97 Communications Limited

Report on the Audit of the Consolidated Financial Results

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responsible for the direction, supervision and performance of the audits carried out by them. We remain solely responsible for our audit opinion.

12. We communicate with those charged with governance of the Holding Company and such other entities included in the consolidated financial results of which we are the independent auditors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit. We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.
13. We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33(8) of the Listing Regulations, as amended, to the extent applicable.

Other Matters

14. We did not audit the financial statements/ financial information of 13 subsidiaries included in the consolidated financial results, whose financial statements/ financial information reflect total assets of INR 15,950 million and net assets of INR 11,869 million as at March 31, 2022, total revenues of INR 3,277 million, total loss after tax of INR 786 million, and total comprehensive income of INR 8,591 million for the year ended March 31, 2022, and cash outflows (net) of INR 316 million for the year ended March 31, 2022, as considered in the consolidated financial results. The consolidated financial results also include the Group's share of net loss after tax of INR 61 million and total comprehensive loss of INR 65 million for the year ended March 31, 2022, as considered in the consolidated financial results, in respect of 4 associates and 1 joint venture, whose financial statements/ financial information have not been audited by us. These financial statements/ financial information have been audited by other auditors whose reports have been furnished to us by the Management and our opinion on the consolidated financial results, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries, associates and joint venture, is based solely on the reports of the other auditors and the procedures performed by us as stated in paragraph 13 above.
15. The consolidated financial results includes the unaudited financial statements/ financial information of 10 subsidiaries, whose financial statements/ financial information reflect total assets of INR 356 million and net assets of INR (-) 67 million as at March 31, 2022, total revenue of INR 268 million, total loss after tax of INR 18 million, and total comprehensive loss of INR 18 million for the year ended March 31, 2022, and cash inflows (net) of INR 113 million for the year ended March 31, 2022, as considered in the consolidated financial results. The consolidated financial results also includes the Group's share of net loss after tax of INR 20 million and total comprehensive loss of INR 20 million for the year ended March 31, 2022, as considered in the consolidated financial results, in respect of 3 associates and 1 joint venture, whose financial statements/ financial information have not been audited by us. These financial statements/ financial information are unaudited and have been furnished to us by the Management and our opinion on the consolidated financial results, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries, associates and joint venture, is based solely on such unaudited financial statements/ financial information. In our opinion and according to the information and explanations given to us by the Management, these financial statements/ financial information are not material to the Group.
16. Our opinion on the Consolidated Financial Results is not modified in respect of the above matters with respect to our reliance on the work done and the reports of the other auditors and the financial information certified by the management.
17. The Consolidated Financial Results include the results for the quarter ended March 31, 2022 being the balancing figures between the audited figures in respect of the full financial year and the published



unaudited year to date figures up to the third quarter of the current financial year which were subject to limited review by us.

18. The consolidated financial results dealt with by this report have been prepared for the express purpose of filing with stock exchanges. These results are based on and should be read with the audited consolidated financial statements of the group, its associates and joint ventures, for the year ended March 31, 2022 on which we have issued an unmodified audit opinion vide our report dated May 20, 2022.

For Price Waterhouse Chartered Accountants LLP
Firm Registration Number: 012754N/N500016



Amitesh Dutta
Partner
Membership Number: 058507
UDIN: 22058507AJIBTU9621

Place: Gurugram
Date: May 20, 2022

Annexure 1

List of entities

Sl. No.	Name of the Company
A.	Subsidiaries (Direct)
1	One 97 Communications India Limited
2	Wasteland Entertainment Private Limited
3	Mobiquest Mobile Technologies Private Limited ('MQ')
4	Urja Money Private Limited ('Urja')
5	Little Internet Private Limited ('Little')
6	Paytm Entertainment Limited
7	Paytm Money Limited
8	Orbgen Technologies Private Limited
9	Paytm Services Private Limited (Formerly known as Balance Technology Private Limited)
10	Paytm Payments Services Limited
11	Paytm Insurance Broking Private Limited
12	One97 Communications Nigeria Limited
13	One97 Communications FZ-LLC
14	One97 Communications Singapore Private Limited ('OCSPL')
15	One97 USA Inc.
B.	Subsidiaries (Indirect)
1	One97 Communications Rwanda Private Limited (subsidiary of OCSPL)
2	One97 Communications Tanzania Private Limited (subsidiary of OCSPL)
3	One97 Communications Bangladesh Private Limited (subsidiary of OCSPL)
4	One97 Uganda Limited (subsidiary of OCSPL)
5	One97 Ivory Coast SA (subsidiary of OCSPL)
6	One97 Benin SA (subsidiary of OCSPL)
7	Paytm Labs Inc. (subsidiary of OCSPL)
8	One97 Communications Malaysia Sdn. Bhd. (subsidiary of OCSPL)
9	One Nine Seven Communication Nepal Private Limited (subsidiary of OCSPL)
10	One Nine Seven Digital Solutions Limited (subsidiary of OCSPL)
11	One Nine Seven Communications Saudi Arabia For Communication and Information Technology (subsidiary of OCSPL)
12	Xceed IT Solution Private Limited (subsidiary of MQ)
13	Nearbuy India Private Limited (subsidiary of Little)
14	Fincollect Services Private Limited (subsidiary of Urja)
C.	Associates (Direct)
1	Paytm Payments Bank Limited
2	Paytm Insuretech Private Limited (Formerly known as QoRQL Private Limited)*
3	Paytm General Insurance Limited
4	Paytm Life Insurance Limited
5	Paytm Financial Services Limited*
6	Infinity Transoft Solution Private Limited
7	Eatgood Technologies Private Limited
8	Loginext Solutions Private Limited#
9	Socomo Technologies Private Limited



INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of One 97 Communications Limited

Report on the Audit of the Consolidated Financial Results

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D.	Associates (Indirect)
1	Foster Payment Networks Private Limited (subsidiary of Paytm Financial Services Limited)
2	Admirable Software Limited (subsidiary of Paytm Financial Services Limited)

E.	Joint Ventures of Paytm Entertainment limited (Indirect)
1	Paytm First Games Private Limited
2	Paytm First Games Singapore Pte. Ltd. (wholly owned subsidiary of Paytm First Games Private Limited)
3	Paytm Technology (Beijing) Co., Ltd. wholly owned subsidiary of Paytm First Games Private Limited)

*During the previous year, the Group lost its control over the entity on dilution of interest, however, the Holding Company still exercises significant influence over the same.

#During the previous year, the Group ceased to have significant influence over the entity.



Statement of Consolidated Audited Financial Results for the year ended March 31, 2022

(Amounts in INR Million, unless otherwise stated)

Particulars	Quarter Ended			Year Ended	
	March 31, 2022	December 31, 2021	March 31, 2021	March 31, 2022	March 31, 2021
	(Audited)	(Unaudited)	(Unaudited)	(Audited)	(Audited)
	Refer note 2		Refer note 2		
Income					
Revenue from operations	15,409	14,561	8,153	49,742	28,024
Other income	1,075	773	965	2,901	3,844
Total income	16,484	15,334	9,118	52,643	31,868
Expenses					
Payment processing charges	7,742	7,831	5,087	27,538	19,168
Marketing and promotional expenses	2,489	2,831	1,001	8,554	5,325
Employee benefits expense	8,634	8,313	3,478	24,319	11,849
Software, cloud and data centre expenses	1,511	1,301	1,080	4,999	3,498
Depreciation and amortization expense	951	609	510	2,473	1,785
Finance costs	70	125	71	394	348
Other expenses	2,323	2,164	2,118	7,734	5,857
Total expenses	23,720	23,174	13,345	76,011	47,830
Loss before share of profit / (loss) of associates / joint ventures, exceptional items and tax	(7,236)	(7,840)	(4,227)	(23,368)	(15,962)
Share of profit/ (loss) of associates / joint ventures	(383)	111	(335)	(459)	(740)
Loss before exceptional items and tax	(7,619)	(7,729)	(4,562)	(23,827)	(16,702)
Exceptional items (Refer note 4)	-	-	(1)	(24)	(281)
Loss before tax	(7,619)	(7,729)	(4,563)	(23,851)	(16,983)
Income Tax expense					
Current tax	38	65	(127)	151	34
Deferred tax expense/(credit)	(32)	(9)	8	(38)	(7)
Total Tax expense	6	56	(119)	113	27
Loss for the period / year	(7,625)	(7,785)	(4,444)	(23,964)	(17,010)
Other comprehensive income					
Items that will not be reclassified to profit or loss in subsequent period / year					
Re-measurement gains/ (losses) on defined benefit plans	(5)	22	2	(21)	(17)
Changes in fair value of equity instruments at FVTOCI (Refer note 12)	9,376	-	-	9,376	(53)
Items that may be reclassified to profit or loss in subsequent period / year					
Exchange differences on translation of foreign operations	186	(1)	16	194	40
Total Other Comprehensive Income/(Loss) for the period / year	9,557	21	18	9,549	(30)
Total Comprehensive Income/ (Loss) for the period / year	1,932	(7,764)	(4,426)	(14,415)	(17,040)
Loss for the period / year					
Attributable to:					
Owners of the parent	(7,614)	(7,784)	(4,418)	(23,929)	(16,961)
Non-controlling interests	(11)	(1)	(26)	(35)	(49)
	(7,625)	(7,785)	(4,444)	(23,964)	(17,010)
Other comprehensive income for the period / year					
Attributable to:					
Owners of the parent	9,557	21	19	9,549	(30)
Non-controlling interests	*	*	(1)	*	*
	9,557	21	18	9,549	(30)
Total comprehensive income/(loss) for the period / year					
Attributable to:					
Owners of the parent	1,943	(7,763)	(4,399)	(14,380)	(16,991)
Non-controlling interests	(11)	(1)	(27)	(35)	(49)
	1,932	(7,764)	(4,426)	(14,415)	(17,040)
Paid up equity share capital	649	648	605	649	605
Face value of the share (Refer note 3)	1	1	10	1	10
Other Equity				140,867	64,743
Earnings per share (INR per share of INR 1 each) (not annualised for quarters) (Refer note 3)					
Basic	(12)	(12)	(7)	(38)	(28)
Diluted	(12)	(12)	(7)	(38)	(28)
See accompanying notes to the Consolidated Audited Financial Results					

*Amount below rounding off norms adopted by the Group



Consolidated Statement of Assets and Liabilities as at March 31, 2022

(Amounts in INR Million, unless otherwise stated)

Particulars	As at	As at
	March 31, 2022	March 31, 2021
	(Audited)	(Audited)
ASSETS		
Non-current assets		
Property, plant and equipment	5,616	2,992
Right-of-use-assets	2,945	1,283
Capital work-in-progress	102	208
Goodwill	443	467
Other intangible assets	135	171
Intangible assets under development	18	28
Financial assets		
Investment in joint ventures	-	-
Investment in associates	2,233	2,317
Other investments	10,062	341
Loans	1,362	-
Other financial assets	42,131	3,871
Current tax assets	4,317	3,016
Deferred tax assets	70	35
Other non-current assets	3,032	2,786
Total Non-Current Assets	72,466	17,515
Current assets		
Financial assets		
Other investments	-	1,472
Trade receivables	7,464	4,713
Cash and cash equivalents	13,790	5,468
Bank balances other than cash and cash equivalents	38,230	23,296
Loans	514	1,611
Other financial assets	32,295	23,386
Other current assets	15,157	14,052
Total Current Assets	107,450	73,998
TOTAL ASSETS	179,916	91,513
EQUITY AND LIABILITIES		
EQUITY		
Share capital	649	605
Other equity	140,867	64,743
Equity attributable to owners of the parent	141,516	65,348
Non-controlling interests	(221)	(186)
Total Equity	141,295	65,162
LIABILITIES		
Non-current liabilities		
Financial liabilities		
Lease liabilities	1,822	427
Deferred tax liabilities	2	6
Contract Liabilities	3,165	4,119
Provisions	307	247
Total Non-Current Liabilities	5,296	4,799
Current liabilities		
Financial liabilities		
Borrowings	1	5,449
Lease liabilities	392	244
Trade payables		
(a) Total Outstanding dues of micro and small enterprises	229	56
(b) Total Outstanding dues other than (a) above	7,285	5,996
Other financial liabilities	18,005	5,153
Contract Liabilities	2,076	1,581
Other current liabilities	4,514	2,643
Provisions	823	430
Total Current Liabilities	33,325	21,552
Total Liabilities	38,621	26,351
TOTAL EQUITY AND LIABILITIES	179,916	91,513

See accompanying notes to the Consolidated Audited Financial Results



Consolidated Statement of Cash Flows for year ended March 31, 2022

(Amounts in INR Million, unless otherwise stated)

Particulars	Year Ended	
	March 31, 2022	March 31, 2021
	(Audited)	(Audited)
Cash flow from operating activities:		
Loss before tax	(23,851)	(16,983)
Depreciation and amortization expense	2,473	1,785
Interest income	(2,518)	(2,229)
Interest Income on unwinding of discount - financial assets measured at amortized cost	(92)	(218)
Interest on borrowing at amortized cost	294	216
Interest and finance charges on lease liabilities	86	123
Gain on lease termination	(3)	(50)
Stock acquisition rights (PayPay Corporation)	-	(221)
Trade receivables / advances written off	391	67
Provision for advances	62	19
Loss allowance for financial assets	432	428
(Gain) / loss on sale of investment in associates and subsidiaries	-	(19)
Liabilities no longer required written back	(19)	(30)
Provision for impairment of investments in associates	-	300
Property, plant and equipment and intangible assets written off	11	3
Impairment of goodwill	24	-
Share based payment expenses	8,093	1,125
Provision for employee incentive	15	67
Share of result of associates/ joint ventures	459	740
Fair value gain on financial instruments measured at FVTPL (net)	(215)	(899)
Profit on sale of property, plant and equipment (net)	(7)	(18)
Operating loss before working capital changes	(14,365)	(15,794)
Working capital adjustments:		
Increase/(decrease) in trade payables	1,481	(33)
Increase/(decrease) in provisions	434	(85)
Increase / (decrease) in other current liabilities and contract liabilities	1,412	(273)
Increase/(decrease) in other financial liabilities	13,338	2,669
(Increase)/decrease in trade receivables	(3,192)	(67)
(Increase)/decrease in other financial assets	(9,187)	(6,384)
(Increase)/decrease in other current and non-current assets	(805)	(2,729)
Cash used in operations	(10,884)	(22,696)
Tax paid, net of refunds	(1,479)	1,871
Net cash inflow / (outflow) from operating activities (A)	(12,363)	(20,825)
Cash flow from/(used in) investing activities		
Purchase of property, plant and equipment and intangible assets	(5,071)	(1,927)
Proceeds from sale of property, plant and equipment	27	56
Investment in fixed and other deposits with banks	(96,322)	(21,534)
Maturity of bank deposits	43,206	10,419
Proceeds from repayment of inter corporate loans	908	5
Inter corporate loans given	(1,653)	(1,608)
Investments in joint ventures and associates	-	(87)
Proceeds from sale of non-current investments	13	1,036
Payment for purchase of non-current investments	(261)	-
Proceeds from sale of current investments	85,696	99,456
Payment for purchase of current investments	(84,204)	(67,468)
Interest received	2,775	950
Net cash inflow / (outflow) from investing activities (B)	(54,886)	19,298
Cash flow from/(used in) financing activities		
Proceeds from issue of shares (including security premium)	83,067	107
Share issue expenses	(1,401)	-
Share application money received during the year (pending allotment)	*	2
Acquisition of non controlling interests	-	(63)
Repayment of term loan	-	(729)
Repayment of other borrowings	-	(6)
Net change in working capital demand loan	(435)	(847)
Interest paid	(380)	(339)
Principal elements of lease payments	(316)	(346)
Net cash inflow / (outflow) from financing activities (C)	80,535	(2,221)
Net increase/(decrease) in cash and cash equivalents (A+B+C)	13,286	(3,748)
Cash and cash equivalent at the beginning of the year	454	4,162
Effect of exchange differences on restatement of foreign currency cash and cash equivalents	49	40
Cash and cash equivalent at the end of the year	13,789	454
Cash and cash equivalents as per above comprises of following	March 31, 2022	March 31, 2021
Cash on hand	*	1
Balance with banks		
- On current accounts	12,742	2,606
- Deposits with original maturity of less than 3 months	1,048	2,861
Cash and cash equivalents	13,790	5,468
Bank overdraft	(1)	(5,014)
Cash and cash equivalents for the purpose of statement of cash flows	13,789	454

*Amount below rounding off norms adopted by the Group

See accompanying notes to the Consolidated Audited Financial Results



One 97 Communications Limited
Notes to the Consolidated Audited Financial Results

- The Statement of Consolidated Audited Financial Results has been prepared in accordance with the recognition and measurement principles laid down in the applicable accounting standards prescribed under Section 133 of the Companies Act, 2013 (the "Act") and other accounting principles generally accepted in India and presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, ('Listing Regulations'). The Statement of Consolidated Audited Financial Results of the Company and its subsidiaries (collectively "the Group") and its interest in associates and joint ventures have been reviewed by the Audit Committee and approved by the Board of Directors of the Company in their meetings held on May 19, 2022 and May 20, 2022 respectively.
- The Statement includes the results for the quarter ended March 31, 2022, being the balancing figure between audited figures in respect of the full financial year and the published unaudited year to date figures up to the third quarter of the financial year which were subject to limited review. The results for the quarter ended March 31, 2021 are the balancing figure between audited figures in respect of full financial year and year to date figures for the nine months period ended December 31, 2020 which have not been audited or reviewed by our statutory auditors.
- Pursuant to approval of the shareholders of the Company in their meeting held on June 30, 2021, the Company, on June 30, 2021, has sub-divided equity share of INR 10 each into 10 Equity Shares of INR 1 each. Consequently, the basic and diluted earnings per share have been computed for all periods presented in the Consolidated Audited Financial Results on the basis of the new number of equity shares in accordance with Ind AS 33, Earnings per share.

- Exceptional items include:

(Amount in INR Million)

Particulars	Quarter Ended			Year Ended	
	March 31, 2022	December 31, 2021	March 31, 2021	March 31, 2022	March 31, 2021
	(Audited)	(Unaudited)	(Unaudited)	(Audited)	(Audited)
	Refer note 2		Refer note 2		
Impairment of Goodwill	-	-	-	(24)	-
Impairment of investment in Associates	-	-	-	-	(300)
Gain/(Loss) on sale of investment in Subsidiaries	-	-	(1)	-	19
Total	-	-	(1)	(24)	(281)

- The Group is engaged in different business units, including payment and financial services, commerce and cloud services and the Board of Directors (Chief Operating Decision Maker "CODM") reviews the information at the revenue level and does not allocate operating costs and expenses, assets and liabilities across business units, as the CODM does not use such information to allocate resources or evaluate the performance of the business units. Allocation of resources and assessment of financial performance is done at the consolidated level. The way the CODM reviews the performance, management of the Group has concluded that the Group constitutes a single segment as per Ind AS 108 'Operating Segments'. Hence, no separate disclosure is required for segments.

During the year ended March 31, 2021, the Group reassessed the basis of segment reporting. Earlier, the Group disclosed four reportable segments that were Payment, Commerce, Cloud and others.

- During the year ended March 31, 2022, the Company has completed its initial public offer (IPO) of 85,116,278 equity shares of face value of INR 1 each at an issue price of INR 2,150 per share, comprising fresh issue of 38,604,651 shares and offer for sale of 46,511,627 shares by selling shareholders. The equity shares of the Company were listed on National Stock Exchange of India Limited (NSE) and BSE Limited (BSE) on November 18, 2021.

The Company has incurred INR 4,115 million as IPO related expenses and allocated such expenses between the Company INR 1,866 million and selling shareholders INR 2,249 million. Such amounts were allocated based on agreement between the Company and selling shareholders and in proportion to the total proceeds of the IPO. Out of Company's share of expenses of INR 1,866 million, INR 1,401 million has been adjusted to securities premium.



One 97 Communications Limited
Notes to the Consolidated Audited Financial Results

Details of utilisation of net IPO Proceeds of INR 81,134 million, are as follows:

(Amount in INR Million)

S. No	Objects of the issue	Amount as proposed in Offer Document	Utilised up to March 31, 2022	Un-utilised as on March 31, 2022
1	Growing and strengthening our Paytm ecosystem, including through acquisition and retention of consumers and merchants and providing them with greater access to technology and financial services	43,000		35,530
	i) Marketing and promotional expenses		1,552	
	ii) Expanding our merchant base and deepening our partnership with our merchants		3,318	
	iii) Strengthening and expanding our technology powered payments platform		2,600	
	Total (A)	43,000	7,470	35,530
2	Investing in new business initiatives, acquisitions and strategic partnerships	20,000		20,000
	i) Investments in new business initiatives			
	a) Payment Services		-	
	b) Commerce and cloud services		-	
	c) Financial Services		-	
	ii) Investments in acquisitions and strategic partnerships		-	
	Total (B)	20,000	-	20,000
3	General corporate purposes	18,134	2,028	16,106
	Total (C)	18,134	2,028	16,106
	Total (A+B+C)	81,134	9,498	71,636

Net IPO proceeds which were un-utilised as at March 31, 2022 were temporarily invested in fixed deposits with scheduled commercial banks and in monitoring agency account.

7. COVID-19 continues to spread across globe and India. This has impact on all local and global economic activities. Government of India has taken series of measures to contain spread of virus and limit economic impact on corporates and individuals. The Group has considered the possible effects that may result from COVID-19, on the carrying amount of the receivables, investments, goodwill etc. While making the assessment the Group has taken cognizance of internal and external information up to the date of approval of these Consolidated Audited Financial Results. The Group based on current estimates expects the carrying amount of the above assets will be recovered. Management believes that it has taken into account all the possible impact of known events arising from COVID-19 pandemic in the preparation of these Consolidated Audited Financial Results. However, the impact assessment of COVID-19 is a continuing process given the uncertainties associated with its nature and duration. The Group will continue to monitor any material changes to the future economic conditions.
8. During the quarter ended December 31, 2021, the Company had granted 26,583,315 Employee Stock Option (ESOPs) which has resulted in an expense of INR 7,062 million for the year ended March 31, 2022. Out of the above (as disclosed in the prospectus dated November 11, 2021) a grant of 21,000,000 ESOP has been made to the Managing Director and CEO of the Company which is subject to achievement of certain milestones and will vest equally in 4 tranches, having minimum vesting period of 24 months, 36 months, 48 months and 60 months for each tranche respectively.



One 97 Communications Limited
Notes to the Consolidated Audited Financial Results

9. Notes given by the subsidiaries and joint venture in their respective financial statements

a) Nearbuy India Private Limited:

“The Company is primarily engaged in the business of developing local commerce marketplace that connects merchants to customers by offering services and goods of merchants. The outbreak of Coronavirus (COVID-19) pandemic globally and in India is causing significant disturbance and slowdown of economic activity. Measures taken to contain the spread of the virus, including travel bans, quarantines, social distancing, and closures of non-essential services have triggered significant disruptions to businesses worldwide, resulting in an economic slowdown and uncertainties pertaining to future operations.

Due to partial/ complete lockdowns from time to time in various states in India, the Company’s operations were also impacted and the Company has been taking measures to reduce cost and strategizing to enhance its service offering verticals and other measures to scale up it’s business. The Company expects the operations to further normalize gradually. Further, the Company has considered the possible effects that may result from COVID 19 on the carrying amount of its current assets on the basis of available information. The impact of COVID-19 may impact the underlying assumptions and estimates used to prepare the Company's financial statements, which may differ from that considered as at the date of approval of these financial statements.”

b) Wasteland India Private Limited:

“The Company is in the business of being a market place to sell tickets for live events through its portal www.insider.in and conduct partnership events. The outbreak of Coronavirus (COVID-19) pandemic globally and in India is causing significant disturbance and slowdown of economic activity. Measures taken to contain the spread of the virus, including travel bans, quarantines, social distancing, and closures of non-essential services have triggered significant disruptions to businesses worldwide, resulting in an economic slowdown and uncertainties pertaining to future operations. Due to lockdown in India, the operations of the Company have also been impacted. The Company is expecting lower volumes of business and expects the operations to normalize in near future. The Company is strategizing to enhance/explore its service offering verticals other measures to scale up it’s business. Although, there is revival in the economic activities and businesses across several sectors, there is limited business activity in relation Company’s regular operations on account of sector specific restrictions continued by the Government. Further, the Company has considered the possible effects that may result from COVID 19 on the carrying amount of it’s current assets on the basis of available information. The impact of COVID 19 on the financial statements may differ from that estimated as at the date of approval of these financial statements.”

c) Paytm Entertainment Limited:

The Company's financial assets as at March 31, 2021 were more than 50% of its total assets and its income from financial assets was more than 50% of the total income for FY 20-21. As per the press release dated April 8, 1999 issued by Reserve Bank of India (RBI) the Company fulfilled the principal business criteria for being classified as a Non-Banking Financial Company (NBFC) as at March 31, 2021 and accordingly required to obtain registration as such. However, management has stated that this position was temporary in nature and arose on account of interest income on short term loan amounting to INR 809,164 thousands as at March 31, 2021 given to its Joint Venture Company, Paytm First Games Private Limited (PFG) on account of a commercial exigency and sudden business needs owing to the ongoing pandemic and this loan was due for repayment in the month of September, 2021 (“One Time Short-Term Loan”). The loan was a one-off loan and is not a part of the ordinary course of business of the Company. It was not intended that this would be a systemic practice going forward. Out of the above said loan, INR 250,000 thousands was repaid back by the borrower on May 25, 2021 and remaining amount was repaid in full on September 24, 2021 along with the accrued interest. Accordingly, the Company has filed an application dated May 26, 2021 and other documents on December 14, 2021 with the RBI seeking dispensation from registration as an NBFC. Further communication from RBI is awaited in this regard.



One 97 Communications Limited
Notes to the Consolidated Audited Financial Results

13. Pursuant to amendment in Schedule III to the Companies Act, 2013 by Ministry of Corporate Affairs vide its notification dated March 24, 2021, the comparative figures as disclosed in these results have been regrouped/reclassified, wherever necessary, to make them comparable to current year figures.

For and on behalf of Board of Directors of
One 97 Communications Limited

A handwritten signature in blue ink, appearing to read 'Vijay S', is written over a blue circular stamp. The stamp contains the text 'One 97 Communications Limited' around the perimeter and a star in the center.

Vijay Shekhar Sharma
Chairman, Managing Director and CEO
Place: New Delhi
Date: May 20, 2022

Price Waterhouse Chartered Accountants LLP

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of One 97 Communications Limited

One Skymark, Tower-D, Plot No. H-10B
Sector-98, Noida 201304, Uttar Pradesh

Report on the Audit of the Standalone Financial Results

Opinion

1. We have audited the Statement of Standalone Audited Financial Results of One 97 Communications Limited (hereinafter referred to as the 'Company') for the year ended March 31, 2022 and the Standalone Statement of Assets and Liabilities and the Standalone Statement of Cash Flows as at and for the year ended on that date (together referred as "Standalone Financial Results"), attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ('Listing Regulations'), which have been initialed by us for identification purposes.
2. In our opinion and to the best of our information and according to the explanations given to us, the aforesaid standalone financial results:
 - i. are presented in accordance with the requirements of Regulation 33 of the Listing Regulations in this regard; and
 - ii. give a true and fair view in conformity with the recognition and measurement principles laid down in the applicable accounting standards prescribed under Section 133 of the Companies Act, 2013 (the "Act") and other accounting principles generally accepted in India, of loss and other comprehensive income and other financial information of the Company for the year ended March 31, 2022 and the Standalone Statement of Assets and Liabilities and the Standalone Statement of Cash Flows as at and for the year ended on that date.

Basis for Opinion

3. We conducted our audit in accordance with the Standards on Auditing (SAs) specified under Section 143(10) of the Act and other applicable authoritative pronouncements issued by the Institute of Chartered Accountants of India. Our responsibilities under those Standards are further described in the 'Auditor's Responsibilities for the Audit of the Standalone Financial Results' section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence obtained by us is sufficient and appropriate to provide a basis for our opinion.

Emphasis of Matter

4. We draw your attention to the following matters:
 - a) Note 8 to the Standalone Financial Results, which describes the management's assessment of the impact of the outbreak of Coronavirus (COVID-19) on the business operations of the Company. In view of the uncertain economic environment, a definitive assessment of the impact on the subsequent periods is highly dependent upon circumstances as they evolve.



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Registered office and Head Office: Sucheta Bhawan, 11A Vishnu Digambar Marg, New Delhi - 110002

Price Waterhouse (a Partnership Firm) Converted into Price Waterhouse Chartered Accountants LLP (a Limited Liability Partnership with LLP identity no: LLPINAAC-5001) with effect from July 25, 2014. Post its conversion to Price Waterhouse Chartered Accountants LLP, its ICAI registration number is 012754N/N500016 (ICAI registration number before conversion was 012754N)

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of One 97 Communications Limited

Report on the Audit of the Standalone Financial Results

Page 2 of 4

b) Note 11 to the Standalone Financial Results relating to

- i. non-realisation of foreign currency receivable balances as at March 31, 2022 aggregating to INR 349 million outstanding beyond the stipulated time period permitted under the RBI Master Direction on Export of Goods and Services vide FED Master Direction No. 16/2015-16 dated January 1, 2016 (as amended), issued by the Reserve Bank of India (RBI). The Company has made the necessary application with the Authorised Dealer (AD) banker/RBI seeking extension of time limit for remittance of certain balances and write-off the remaining balances.
- ii. non-settlement of foreign currency payables as at March 31, 2022 amounting to INR 1.33 million, due for more than three years, being the time permitted under the RBI Master Direction on Import of Goods and Services vide FED Master Direction No. 17/2016-17 dated January 1, 2016 (as amended) issued by the RBI. The Company has filed an application to the RBI for permission to write-back the aforesaid payable balances.

Our opinion is not modified in respect of the above matters.

Board of Directors' Responsibilities for the Standalone Financial Results

5. These Standalone financial results have been prepared on the basis of the standalone annual financial statements. The Company's Board of Directors are responsible for the preparation and presentation of these standalone financial results that give a true and fair view of the loss and other comprehensive income and other financial information of the Company and the Standalone Statement of Assets and Liabilities and the Standalone Statement of Cash Flows in accordance with the recognition and measurement principles laid down in the Indian Accounting Standards prescribed under Section 133 of the Act read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. The Board of Directors of the Company are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring accuracy and completeness of the accounting records, relevant to the preparation and presentation of the standalone financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error, which have been used for the purpose of preparation of the standalone financial results by the Directors of the Company, as aforesaid.
6. In preparing the standalone financial results, the Board of Directors of the Company are responsible for assessing the ability of the Company to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.
7. The Board of Directors of the Company are responsible for overseeing the financial reporting process of the Company.



INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of One 97 Communications Limited

Report on the Audit of the Standalone Financial Results

Page 3 of 4

Auditor's Responsibilities for the Audit of the Standalone Financial Results

8. Our objectives are to obtain reasonable assurance about whether the standalone financial results as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these standalone financial results.
9. As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:
- Identify and assess the risks of material misstatement of the standalone financial results, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
 - Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under Section 143(3) (i) of the Act, we are also responsible for expressing our opinion on whether the company has adequate internal financial controls with reference to financial statements in place and the operating effectiveness of such controls. (Refer paragraph 12 below)
 - Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
 - Conclude on the appropriateness of the Board of Directors use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ability of the Company to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the standalone financial results or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
 - Evaluate the overall presentation, structure and content of the standalone financial results, including the disclosures, and whether the standalone financial results represent the underlying transactions and events in a manner that achieves fair presentation.
10. We communicate with those charged with governance of the Company regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit. We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.



INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of One 97 Communications Limited
Report on the Audit of the Standalone Financial Results
Page 4 of 4

Other Matters

11. The Standalone Financial Results include the results for the quarter ended March 31, 2022 being the balancing figure between the audited figures in respect of the full financial year and the published unaudited year to date figures up to the third quarter of the current financial year which were subject to limited review by us.

12. The Standalone Financial Results dealt with by this report has been prepared for the express purpose of filing with stock exchanges. These results are based on and should be read with the audited standalone financial statements of the Company for the year ended March 31, 2022 on which we issued an unmodified audit opinion vide our report dated May 20, 2022.

For Price Waterhouse Chartered Accountants LLP
Firm Registration Number: 012754N/N500016



Amitesh Dutta
Partner
Membership Number: 058507
UDIN : 22058507AJIBIE8151

Place: Gurugram
Date: May 20, 2022

One 97 Communications Limited
CIN: L72200DL2000PLC108985

Registered Office: First Floor, Devika Tower, Nehru Place, New Delhi 110 019, India; Tel: +91 11 2628 0280; Website: www.paytm.com
Corporate Office: Paytm Corporate Office, One Skymark, Tower-D, Plot No. H-10B, Sector-98, Noida 201304, Uttar Pradesh, India, Tel: +91 120 4770770;
E-mail: compliance.officer@paytm.com; Fax: +91 120 4770771

Statement of Standalone Audited Financial Results for the year ended March 31, 2022

(Amounts in INR Million, unless otherwise stated)

Particulars	Quarter Ended			Year Ended	
	March 31, 2022	December 31, 2021	March 31, 2021	March 31, 2022	March 31, 2021
	(Audited)	(Unaudited)	(Unaudited)	(Audited)	(Audited)
	Refer note 2		Refer note 2		
Income					
Revenue from operations	10,731	9,210	7,751	38,924	26,671
Other income	1,081	783	896	2,830	3,749
Total income	11,812	9,993	8,647	41,754	30,420
Expenses					
Payment processing charges	4,241	3,674	5,061	19,855	19,131
Marketing and promotional expenses	2,148	2,618	988	7,907	5,209
Employee benefits expense	6,824	6,716	2,507	19,072	8,339
Software, cloud and data centre expenses	1,329	1,121	945	4,516	3,207
Depreciation and amortization expense	900	560	472	2,282	1,568
Finance costs	73	117	90	381	337
Other expenses	3,188	2,985	2,453	10,548	7,578
Total expenses	18,703	17,791	12,516	64,561	45,369
Loss before exceptional items and tax	(6,891)	(7,798)	(3,869)	(22,807)	(14,949)
Exceptional items (Refer note 4)	-	-	-	(441)	(650)
Loss before tax	(6,891)	(7,798)	(3,869)	(23,248)	(15,599)
Income Tax expense					
Current tax	-	-	2	3	2
Total Tax expense	-	-	2	3	2
Loss for the period / year	(6,891)	(7,798)	(3,871)	(23,251)	(15,601)
Other comprehensive income					
Items that will not be reclassified to profit or loss in subsequent period / year					
Re-measurement gains/ (losses) on defined benefit plans	(7)	23	3	(18)	(15)
Total Other Comprehensive Income/(Loss) for the period / year	(7)	23	3	(18)	(15)
Total Comprehensive Income/ (Loss) for the period / year	(6,898)	(7,775)	(3,868)	(23,269)	(15,616)
Paid up equity share capital	649	648	605	649	605
Face value of the share (Refer note 3)	1	1	10	1	10
Other Equity				136,476	69,240
Earnings per share (INR per share of INR 1 each) (not annualised for quarters) (Refer note 3)					
Basic	(11)	(12)	(6)	(37)	(26)
Diluted	(11)	(12)	(6)	(37)	(26)

See accompanying notes to the Standalone Audited Financial Results

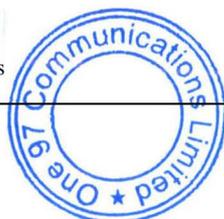


One 97 Communications Limited

Standalone Statement of Assets and Liabilities as at March 31, 2022

(Amounts in INR Million, unless otherwise stated)

Particulars	As at	As at
	March 31, 2022	March 31, 2021
	(Audited)	(Audited)
ASSETS		
Non-current assets		
Property, plant and equipment	5,431	2,750
Right-of-use-assets	2,786	1,065
Capital work-in-progress	97	202
Intangible assets	83	90
Intangible assets under development	15	25
Financial assets		
Investment in subsidiaries	10,695	9,439
Investment in associates	1,932	1,962
Other investments	426	120
Loans	1,681	-
Other financial assets	41,778	3,325
Current tax assets	3,838	2,854
Other non-current assets	3,031	2,784
Total Non-Current Assets	71,793	24,616
Current assets		
Financial assets		
Other investments	-	1,472
Trade receivables	7,059	4,915
Cash and cash equivalents	10,664	2,948
Bank balances other than cash and cash equivalents	37,690	22,778
Loans	514	872
Other financial assets	22,339	23,229
Other current assets	13,507	13,966
Total Current Assets	91,773	70,180
TOTAL ASSETS	163,566	94,796
EQUITY AND LIABILITIES		
EQUITY		
Share capital	649	605
Other equity	136,476	69,240
Total Equity	137,125	69,845
LIABILITIES		
Non-current liabilities		
Financial liabilities		
Lease liabilities	1,724	261
Contract Liabilities	3,165	4,119
Provisions	235	205
Total Non-Current Liabilities	5,124	4,585
Current liabilities		
Financial liabilities		
Borrowings	-	5,444
Lease liabilities	318	179
Trade payables		
(a) Total Outstanding dues of micro and small enterprises	193	51
(b) Total Outstanding dues other than (a) above	6,914	6,086
Other financial liabilities	7,308	4,161
Contract Liabilities	2,001	1,539
Other current liabilities	3,865	2,539
Provisions	718	367
Total Current Liabilities	21,317	20,366
Total Liabilities	26,441	24,951
TOTAL EQUITY AND LIABILITIES	163,566	94,796
See accompanying notes to the Standalone Audited Financial Results		



Standalone Statement of Cash Flows for the year ended March 31, 2022

(Amounts in INR Million, unless otherwise stated)

Particulars	For the year ended	
	March 31, 2022	March 31, 2021
	(Audited)	(Audited)
Cash flow from operating activities:		
Loss before tax	(23,248)	(15,599)
Adjustments for		
Depreciation and amortization expense	2,282	1,568
Interest income	(2,388)	(2,176)
Interest Income on unwinding of discount - financial assets measured at amortized cost	(182)	(212)
Interest on borrowing at amortized cost	293	225
Interest and finance charges on lease liabilities	75	103
Gain on leases termination	(3)	(38)
Trade receivables / advance written off	201	60
Provision for advances	40	4
Loss allowance for financial assets	697	471
Provision for impairment of investments in associates and subsidiaries	441	650
Liabilities no longer required written back	(7)	-
Property, plant and equipment and intangible assets written off	10	3
Share based payment expenses	7,498	867
Provision for employee incentive	15	67
Fair value gain on financial instruments measured at FVTPL (net)	(223)	(891)
Profit on sale of property, plant and equipment (net)	(7)	(18)
Operating loss before working capital changes	(14,506)	(14,916)
Working capital adjustments:		
Increase/(decrease) in trade payables	977	403
Increase/(decrease) in provisions	379	(82)
Increase /(decrease) in other current liabilities and contract liabilities	860	(344)
Increase/(decrease) in other financial liabilities	8,236	2,021
(Increase)/decrease in trade receivables	(2,805)	(504)
(Increase)/decrease in other financial assets	(5,707)	(5,664)
(Increase)/decrease in other current and non-current assets	373	(2,922)
Cash used in operations	(12,193)	(22,008)
Tax paid, net of refunds	(987)	1,986
Net cash inflow / (outflow) from operating activities (A)	(13,180)	(20,022)
Cash flow from investing activities:		
Purchase of property, plant and equipment and intangible assets	(5,043)	(1,779)
Proceeds from sale of property, plant and equipment	13	47
Investment in fixed and other deposits with banks	(93,951)	(20,661)
Maturity of bank deposits	42,339	10,223
Proceeds from repayment of inter corporate loans	117	5
Inter corporate loans given	(1,972)	(790)
Proceeds from sale of non-current investments	13	1,036
Investments in subsidiaries and associates	-	(3,450)
Payment for purchase of non-current investments	(421)	(46)
Proceeds from sale of current investments	85,696	99,114
Payment for purchase of current investments	(84,204)	(67,422)
Interest received	2,694	903
Net cash inflow / (outflow) from investing activities (B)	(54,719)	17,180
Cash flow from financing activities:		
Proceeds from issue of shares (including security premium)	83,067	107
Share issue expenses	(1,401)	-
Share application money received during the year (pending allotment)	*	2
Repayment of term loan	-	(729)
Net change in working capital demand loan	(435)	(847)
Interest paid	(368)	(328)
Principal elements of lease payments	(239)	(280)
Net cash inflow / (outflow) from financing activities (C)	80,624	(2,075)
Net increase/(decrease) in cash and cash equivalents (A+B+C)	12,725	(4,917)
Cash and cash equivalent at the beginning of the year	(2,061)	2,856
Cash and cash equivalent at the end of the year	10,664	(2,061)
Cash and cash equivalents as per above comprises of following	March 31, 2022	March 31, 2021
Cash on hand	*	1
Balance with banks		
- On current accounts	10,664	1,129
- Deposits with original maturity of less than 3 months	-	1,818
Total cash and cash equivalents	10,664	2,948
Bank overdraft	-	(5,009)
Cash and cash equivalents for the purpose of statement of cash flows	10,664	(2,061)

*Amount below rounding off norms adopted by the company

See accompanying notes to the Standalone Audited Financial Results



One 97 Communications Limited
Notes to the Standalone Audited Financial Results

- The Statement of Standalone Audited Financial Results has been prepared in accordance with the recognition and measurement principles laid down in the applicable accounting standards prescribed under Section 133 of the Companies Act, 2013 (the “Act”) and other accounting principles generally accepted in India and presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, (‘Listing Regulations’). The Statement of Standalone Audited Financial Results of the Company have been reviewed by the Audit Committee and approved by the Board of Directors of the Company in their meetings held on May 19, 2022 and May 20, 2022 respectively.
- The Statement includes the results for the quarter ended March 31, 2022, being the balancing figure between audited figures in respect of the full financial year and the published unaudited year to date figures up to the third quarter of the financial year which were subject to limited review. The results for the quarter ended March 31, 2021 are the balancing figure between audited figures in respect of full financial year and year to date figures for the nine months period ended December 31, 2020 which have not been audited or reviewed by our statutory auditors.
- Pursuant to approval of the shareholders of the Company in their meeting held on June 30, 2021, the Company, on June 30, 2021, has sub-divided equity share of INR 10 each into 10 Equity Shares of INR 1 each. Consequently, the basic and diluted earnings per share have been computed for all the periods presented in the Standalone Audited Financial Results of the Company on the basis of the new number of equity shares in accordance with Ind AS 33, Earnings per share.

- Exceptional items include:

(Amount in INR Million)

Particulars	Quarter Ended			Year Ended	
	March 31, 2022	December 31, 2021	March 31, 2021	March 31, 2022	March 31, 2021
	(Audited)	(Unaudited)	(Unaudited)	(Audited)	(Audited)
	Refer note 2		Refer note 2		
Impairment of investment in Associates and Subsidiaries	-	-	-	(441)	(650)

- The Company has transferred online Payment Aggregator business to Paytm Payments Services Limited, a wholly owned subsidiary of the Company, to comply with Guidelines on Regulation of Payment Aggregators And Payment Gateways' issued by RBI via circular dated March 17, 2020. This business transfer agreement has been approved by Board and Shareholders on August 30, 2021 and September 23, 2021 respectively. For accounting purposes date of effective loss of control over the above business has been taken as September 30, 2021 considering that the transaction was approved by the shareholders on September 23, 2021 and final submission was made to RBI on September 30, 2021. The consideration of INR 2,838 million for transfer of business is based on the carrying value of the net assets of the business as on September 1, 2021, being the date of transfer of operations. The consideration is to be paid in 5 equal annual installments payable at the end of each year without any interest. The difference between present value of consideration and net assets amounting to INR 601 million has been accounted as ‘Deemed Investment’ in Standalone Audited Financial Results. The transferred operations are not considered as discontinued operations in the Standalone Audited Financial Results of the Company in accordance with Ind AS. Consequent to the aforesaid transfer, results for the previous quarter and year ended March 31, 2021 are not comparable with the results of current quarter and year ended March 31, 2022.
- The Company is engaged in different business units, including payment and financial services, commerce and cloud services and the Board of Directors (Chief Operating Decision Maker “CODM”) reviews the information at the revenue level and does not allocate operating costs and expenses, assets and liabilities across business units, as the CODM does not use such information to allocate resources or evaluate the performance of the business units. The way the CODM reviews the performance, management of the Company has concluded that it constitutes a single segment as per Ind AS 108 'Operating Segments'. Hence, no separate disclosure is required for segments.

During the year ended March 31, 2021, the Company reassessed the basis of segment reporting. Earlier, the Company disclosed four reportable segments that were Payment, Commerce, Cloud and others.



One 97 Communications Limited
Notes to the Standalone Audited Financial Results

7. During the year ended March 31, 2022, the Company has completed its initial public offer (IPO) of 85,116,278 equity shares of face value of INR 1 each at an issue price of INR 2,150 per share, comprising fresh issue of 38,604,651 shares and offer for sale of 46,511,627 shares by selling shareholders. The equity shares of the Company were listed on National Stock Exchange of India Limited (NSE) and BSE Limited (BSE) on November 18, 2021.

The Company has incurred INR 4,115 million as IPO related expenses and allocated such expenses between the Company INR 1,866 million and selling shareholders INR 2,249 million. Such amounts were allocated based on agreement between the Company and selling shareholders and in proportion to the total proceeds of the IPO. Out of Company's share of expenses of INR 1,866 million, INR 1,401 million has been adjusted to securities premium.

Details of utilisation of net IPO Proceeds of INR 81,134 million, are as follows:

(Amount in INR Million)

S. No	Objects of the issue	Amount as proposed in Offer Document	Utilised up to March 31, 2022	Un-utilised as on March 31, 2022
1	Growing and strengthening our Paytm ecosystem, including through acquisition and retention of consumers and merchants and providing them with greater access to technology and financial services	43,000		35,530
	i) Marketing and promotional expenses		1,552	
	ii) Expanding our merchant base and deepening our partnership with our merchants		3,318	
	iii) Strengthening and expanding our technology powered payments platform		2,600	
	Total (A)	43,000	7,470	35,530
2	Investing in new business initiatives, acquisitions and strategic partnerships	20,000		20,000
	i) Investments in new business initiatives			
	a) Payment Services		-	
	b) Commerce and cloud services		-	
	c) Financial Services		-	
	ii) Investments in acquisitions and strategic partnerships		-	
	Total (B)	20,000	-	20,000
3	General corporate purposes	18,134	2,028	16,106
	Total (C)	18,134	2,028	16,106
	Total (A+B+C)	81,134	9,498	71,636

Net IPO proceeds which were un-utilised as at March 31, 2022 were temporarily invested in fixed deposits with scheduled commercial banks and in monitoring agency account.

8. COVID-19 continues to spread across globe and India. This has impact on all local and global economic activities. Government of India has taken series of measures to contain spread of virus and limit economic impact on corporates and individuals. The Company has considered the possible effects that may result from COVID-19, on the carrying amount of the receivables, investments etc. While making the assessment the Company has taken cognizance of internal and external information up to the date of approval of these Standalone Audited Financial Results. The Company based on current estimates expects the carrying amount of the above assets will be recovered. Management believes that it has taken into account all the possible impact of known events arising from COVID-19 pandemic in the preparation of these Standalone Audited Financial Results. However, the impact assessment of COVID-19 is a continuing process given the uncertainties associated with its nature and duration. The Company will continue to monitor any material changes to the future economic conditions.



One 97 Communications Limited
Notes to the Standalone Audited Financial Results

9. During the quarter ended December 31, 2021, the Company had granted 26,583,315 Employee Stock Option (ESOPs) which has resulted in an expense of INR 7,062 million for the year ended March 31, 2022. Out of the above (as disclosed in the prospectus dated November 11, 2021) a grant of 21,000,000 ESOP has been made to the Managing Director and CEO of the Company which is subject to achievement of certain milestones and will vest equally in 4 tranches, having minimum vesting period of 24 months, 36 months, 48 months and 60 months for each tranche respectively.
10. During the period ended June 30, 2021, the Company had filed an adjudication application under Section 454 read with Section 62(1)(b) and Section 450 of the Companies Act, 2013 before the office of the Registrar of Companies, NCT of Delhi & Haryana (ROC) on June 26, 2021, to adjudicate on the non-compliance with the provisions of Section 62(1)(b) of the Companies Act, 2013 (“the Act”) read with Rule 12(1) of the Companies (Share Capital and Debentures) Rules, 2014 (“the Rules”) in relation to grants of Employee Stock Options (ESOPs) made in earlier years to an employee. Consequently, the Company had cancelled the said ESOP grants on July 5, 2021. Further, the shares issued to the concerned employee pursuant to exercise of certain vested ESOPs were also transferred by the employee to Paytm Associate Benefit Welfare Trust (Formerly known as One97 Employee Welfare Trust). The cumulative charge recognized till date in respect of the aforesaid ESOPs amounted to INR 106 million.

During the quarter ended December 31, 2021, the ROC vide its order dated November 30, 2021, had directed the Company to move an appropriate application for composition of offence under the relevant provision of the Act. Consequently, the Company has filed a compounding application under section 441 read with section 62(1)(b) and Section 450 of the Act read with the Rules, before the Office of the Regional Director (Northern Region), Ministry of Corporate Affairs, New Delhi (‘RD’) on December 25, 2021.

On March 15, 2022 RD has issued an order whereby RD has compounded the offence and levied compounding fees which has been duly paid and aforesaid matter is closed.

11. As of March 31, 2022, the Company has certain foreign currency receivable balances aggregating to INR 24 million, INR 64 million and INR 261 million which are outstanding for more than nine months, fifteen months (extended from nine months via RBI circular- RBI/2019-20/206 A. P. (DIR Series) Circular No. 27 dated April 1, 2020, for the exports made up to or on July 31, 2020) and three years, respectively. The Company has applied to the Authorised Dealer Bank (AD) Bank seeking permission for extension of time for realisation for receivables amounting to INR 63 million and write-off of receivables amounting to INR 1 million. Further, an application has been made to the Reserve Bank of India (RBI) vide the letter dated December 17, 2020 for seeking approval for extension of time-limit of outstanding receivable balances amounting to INR 191 million and write off of receivable balances amounting to INR 94 million and the approval is currently awaited.

As of March 31, 2022, the Company also has certain foreign currency payable balances aggregating to INR 1.33* million which are outstanding for more than three years. The Company has also filed an application to RBI vide letters dated July 29, 2021 and August 9, 2021 for permission to write-back the aforesaid payable balances and approval is currently awaited.

Management does not expect any material financial implication on account of the delay under existing regulations.

* Amount disclosed up to two decimal places



One 97 Communications Limited
Notes to the Standalone Audited Financial Results

12. Pursuant to amendment in Schedule III to the Companies Act, 2013 by Ministry of Corporate Affairs vide its notification dated March 24, 2021, the comparative figures as disclosed in these results have been regrouped/reclassified, wherever necessary, to make them comparable to current year figures.

**For and on behalf of Board of Directors of
One 97 Communications Limited**



Vijay Shekhar Sharma
Chairman, Managing Director and CEO
Place: New Delhi
Date: May 20, 2022





April 30, 2022

BSE Limited

Department of Corporate Services,
Phiroze Jeejeebhoy Towers,
Dalal Street, Fort,
Mumbai – 400 001

National Stock Exchange of India Limited

The Listing Department,
Exchange Plaza,
Bandra Kurla Complex,
Mumbai – 400 051

Scrip Code: 543396

Symbol: PAYTM

Subject: Initial Disclosure under SEBI Circular no. SEBI/HO/DDHS/CIR/P/2018/144 dated November 26, 2018

Dear Sir/ Madam,

Pursuant to SEBI Circular No. SEBI/HO/DDHS/CIR/P/2018/144 dated November 26, 2018, as amended, on “Fund raising by issuance of Debt Securities by Large Entities”, we hereby confirm that One 97 Communications Limited (the “Company”) does not have outstanding long term borrowing of Rs. 100 crores as on March 31, 2022 and as such the fund raising guidelines of the above referred circular are not applicable to the Company for the Financial Year 2022-23.

Request you to kindly take the same on record.

Thanking you

Yours Sincerely,

For One 97 Communications Limited



Amit Khara

Company Secretary & Compliance Officer





May 13, 2022

BSE Limited
Department of Corporate Services,
Phiroze Jeejeebhoy Towers,
Dalal Street, Fort,
Mumbai – 400 001

National Stock Exchange of India Limited
The Listing Department,
Exchange Plaza,
Bandra Kurla Complex,
Mumbai – 400 051

Scrip Code: 543396

Symbol: PAYTM

Sub.: Filing of annual disclosure pursuant to SEBI Circular SEBI/HO/DDHS/CIR/P/2018/144 dated November 26, 2018

Dear Sir / Madam,

Pursuant to SEBI Circular No. SEBI/HO/DDHS/CIR/P/2018/144 dated November 26, 2018, as amended, on "Fund raising by issuance of Debt Securities by Large Entities", we hereby confirm that One 97 Communications Limited (the "Company") does not have outstanding long term borrowing of Rs. 100 crores as on March 31, 2022 and as such the fund raising guidelines of the above referred circular are not applicable to the Company for the Financial Year 2021-22.

Request you to kindly take the same on record.

Thanking you

Yours Sincerely,

For One 97 Communications Limited


Amit Khera
Company Secretary & Compliance Officer

