



March 13, 2023

BSE Limited

Department of Corporate Services,
Phiroze Jeejeebhoy Towers,
Dalal Street, Fort,
Mumbai - 400 001

Scrip Code: 543396

National Stock Exchange of India Limited

The Listing Department,
Exchange Plaza,
Bandra Kurla Complex,
Mumbai - 400 051

Symbol: PAYTM

Sub.: Update on the operating performance

Dear Sir/ Ma'am,

In accordance with the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, please find enclosed herewith an update on the operating performance of the Company (February 2023).

The aforesaid details will also be hosted on the Company's website viz. www.paytm.com.

Kindly take the same on record.

Thanking you

Yours Sincerely,
For **One 97 Communications Limited**

Amit Khera
Company Secretary & Compliance Officer

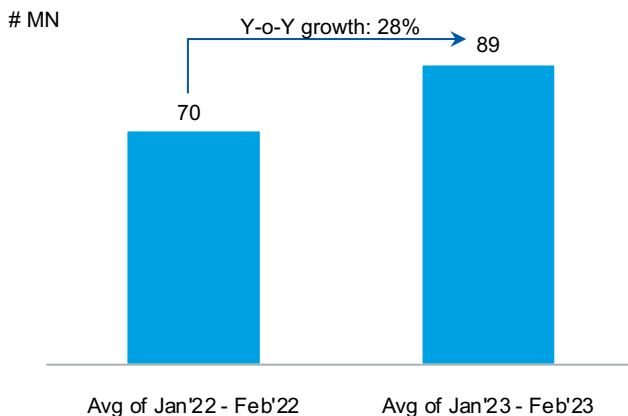
Encl.: As above

Paytm Operating Performance Update (for the month of February 2023)

Sustained growth in payments and loan distribution business: Leadership in offline payments strengthens with 6.4 million devices deployed; disbursements of Rs 4,158 Cr (\$503 million) in the month of February 2023 through Paytm platform.

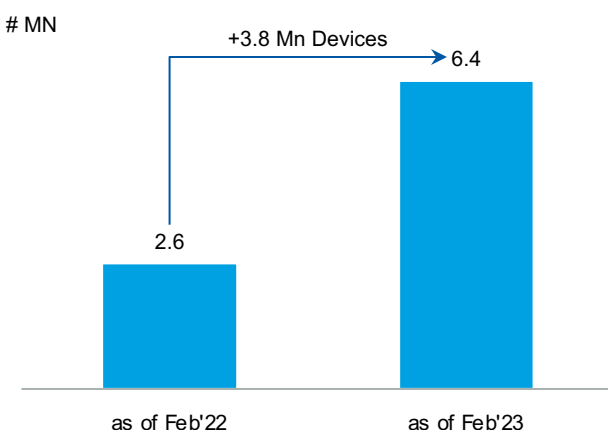
- Continued expansion of consumer base with average monthly transacting users (MTU) at 89 million for quarter to date (average for January & February 2023), up 28% y-o-y
- Our subscription devices like Soundbox and POS machines continue to see increased acceptance by merchants, driving additional payment monetization for us. Number of merchants paying subscription for payment devices has reached 6.4 million as of February 2023, an increase of 0.3 million in the month
- Merchant Payment Volumes (GMV) for quarter to date (for January & February 2023) stood at Rs 2.34 Lakh Cr (\$28.3 billion), y-o-y growth of 41%
- Continued scale in our loan distribution business with disbursements of Rs 4,158 Cr (\$503 million, y-o-y growth of 254%) and 4.0 million loans (y-o-y growth of 86%) disbursed in the month of February 2023

Average Monthly Transacting Users (MTU) for quarter to date (avg for Jan & Feb)



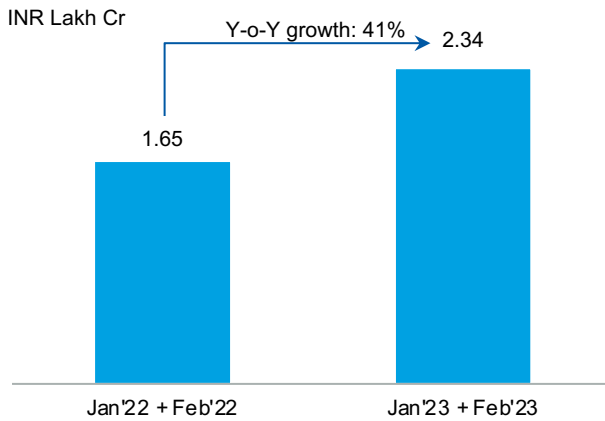
Robust growth in MTU: The Paytm Super App continues to see growing consumer engagement with the average MTU for the quarter to date (for January & February) at 89 million, registering a growth of 28% y-o-y.

Total Subscription Merchants (Payment Devices) for quarter to date (as of Feb)



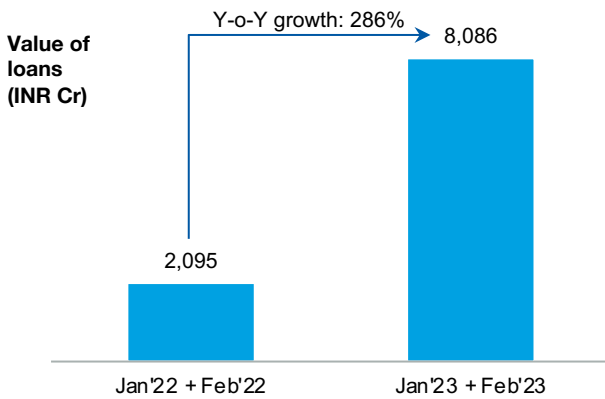
New milestone in offline payments leadership: We continue to strengthen our leadership in offline payments, with 6.4 million merchants now paying subscription for payment devices, an increase of 0.3 million in the month of February 2023. With our subscription as a service model, the strong adoption of devices drives subscription revenues and higher payment volumes, while increasing the funnel for our merchant loan distribution.

Gross Merchandise Value (GMV) for quarter to date (for Jan + Feb)

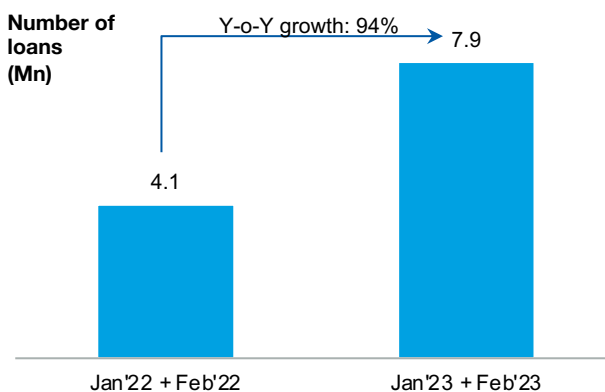


Consistent growth in total merchant payments volume: The total merchant GMV processed through our platform for quarter to date (for Jan & Feb) was Rs 2.34 Lakh Cr (\$28.3 billion), marking a y-o-y growth of 41%. Our focus over the past few quarters continues to be on payment volumes that generate profitability for us, either through net payments margin or from direct upsell potential.

Value and Number of loans disbursed through Paytm (for Jan + Feb)



Loan distribution business continues to scale: Our loan distribution business (in partnership with top lenders) continues to witness an accelerated growth with total disbursements through our platform for the quarter to date (for Jan & Feb) growing 286% y-o-y to Rs 8,086 Cr (\$979 million).



Our payments consumer and merchant base offers a large addressable market, thereby providing a long runway for growth. We continue to work with our partners to remain focused on the quality of the book.

Operational KPIs – Quarterly trends

Operational KPIs	Units	Quarter Ended					% YoY
		Dec-21	Mar-22	Jun-22	Sep-22	Dec-22	
Avg MTU (average for the quarter)	Million	64	71	75	80	85	32%
Subscription Merchants (cumulative payment devices as of end of the quarter)	Million	2.0	2.9	3.8	4.8	5.8	+3.8 mn devices
GMV (cumulative for the quarter)	INR Lakh Cr	2.50	2.59	2.96	3.18	3.46	38%
Value of loans (cumulative for the quarter)	INR Cr	2,181	3,553	5,554	7,313	9,958	357%
Number of loans (cumulative for the quarter)	Million	4.4	6.5	8.5	9.2	10.5	137%

Notes:

1. Our operating currency is in INR, numbers shown in USD are purely for illustrative and convenience purposes and calculated using an exchange rate of \$1 = INR 82.6 (as of end of February)

2. GMV is defined as the value of total payments made to merchants through transactions on our app, through Paytm payment instruments or through our payment solutions, over a period. It excludes any consumer-to-consumer payment services such as money transfers

3. MTU: Monthly Transacting User or unique users with at least one successful transaction in a particular calendar month

4. Total loans disbursed by financial institution partners through our platform include both consumer loans and merchant loans, and excludes the number and the value of loans sourced by third parties through advertising on our platform, and aggregation of EMLs on our POS devices